



Bringing expert global and local knowledge to your environment

## EXPERTISE IN THE PROPERTY AND CONSTRUCTION – CORPORATE FINANCE

At RSM, we have an extensive background in dealing with clients in the Property and Construction sector. We recognise that this sector in Australia is a significant driver of the nation's economy and in many respects, the thermometer of the financial health of the country.

It is one of this country's most important sectors, particularly in the way it exerts major influence over other industries including manufacturing, wholesale and retail trade and finance industries in supplying components, fittings and furnishings as well as parts of the architectural and engineering professions for their design and formation methods.

Our team of advisors are well-known for their broad involvement in this sector. Whether you're a residential property developer, a firm of structural engineers, or a multinational construction company you need an advisor that understands your industry. We understand that fluctuating markets along with demanding legislative and environmental regulations can present a challenge for property and construction businesses.

### OUR CLIENTS

RSM advises a broad range of organisations in the property and construction sector, including:

- Residential
- Commercial and Industrial Construction
- Property Development
- Property and Investment; and
- Commercial and retail property management.

Our deep knowledge and expertise in this dynamic and evolving market ensures up-to-date, expert advice and allows our clients to establish Australian property operations with confidence.

### KEY CAPABILITIES

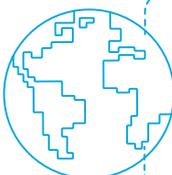
-  Valuations
-  Mergers and acquisitions
-  Feasibility studies
-  Financial modelling
-  Due diligence

### ABOUT RSM

RSM is the 6th largest global audit, tax and consulting network, allowing us to gain access to the top insights and local expertise in the property and construction industry. We will ensure that your organisation stays at the forefront of the world's best practices, technology and innovation within a rapidly changing global economy.

It is our strong collaborative approach that differentiates us. We will strive to truly understand you, your strategies and aspirations and endeavour to be considered the advisor of choice to your business. We will identify emerging opportunities and pre-empt challenges with the right solutions by truly understanding every client and their business environment.

We will bring our expert local and global knowledge and resources to your environment, so you feel understood and empowered to move forward with confidence. This is the power of being understood. This is the RSM experience.



- 6th largest global audit, tax and consulting network
- Firms in 120 countries and in each of the top 40 major worldwide business centres
- Over 38,000 in 760 offices
- Clients from growth-focused entrepreneurial businesses through to leading multi-national, cross border organisations

## CASE STUDIES

### Real Estate Services

RSM was engaged to value units in an operating unit trust to assist in a mediation exercise. The valuation included a number of unusual normalisations that had to be identified and incorporated into our valuation. We liaised with another accounting firm acting for the opposite party to ensure both parties to the mediation were comfortable with the valuation approach and valuation outcome.

### Homebuilder

RSM prepared an Information Memorandum and conducted a sale process for a controlling interest in a large home builder. As a result of the processes we complete when preparing an IM, we identified and assisted in building models to better represent and control certain financial information. We successfully completed a transaction with another large home builder.

### Retirement Village

RSM regularly reviews a complicated model prepared by our client. We have made a number of adjustments and recommendations on improving the accuracy of the model. We also work with other industry experts to ensure the assumptions used in the model are appropriate for our client's purposes.



## OUR BROADER CAPABILITIES

Our solutions, ideas and risk assessments, draw from our experience across a broad range of services.

### Corporate Finance

- Investigation accountant's reports
- Working capital issues debt/equity
- Independent expert reports
- Valuations
- Financial modelling
- Business Divestments
- Transaction support and due diligence

### Tax Services

- Transactional support
- Joint venture arrangements and structuring advice
- International tax (BEPS/transfer pricing)
- Capital allowances
- Tax compliance and outsourcing
- R&D tax
- Employee share schemes/HR tax solutions

### Audit & Assurance

- Global and listed entity financial audits
- Financial reporting and advice
- Regulatory compliance and technical advice

### Business Advisory and Financial Planning

- Business strategy and planning
- Private client and family wealth
- Succession and estate planning
- Financial management and structuring advice
- Self-managed superannuation
- Retirement planning and wealth accumulation

### Restructuring & Recovery

- Business restructuring and turnaround
- Corporate insolvency options
- Bankruptcy services
- Business viability and solvency reviews

### Risk Advisory Services

- Internal audit
- Fraud and forensic services
- Information technology
- Enterprise risk management
- Business process improvement

For further information, please contact our Perth Corporate Finance team on 08 9261 9100.