



Thinking ahead and responding rapidly

RESTRUCTURING & RECOVERY

Why RSM? RSM's Restructuring & Recovery specialist advisors work to achieve the best possible outcome for troubled companies, their shareholders and other stakeholders including financiers and creditors. By applying strategic business and financial expertise, we assist in the restructuring and recovery of businesses facing change and financial crisis. If addressed promptly, we can help prevent the decline of you or your client's financial position, or at least minimise its effect.

Making a decision – urgent advice

Business failures rarely happen overnight. There are almost always early indicators of underlying problems.

The sooner these trouble signs can be identified, the easier the cure. Even an apparently profitable business may be under performing or over-g geared. As insolvency looms the signs become clearer – pressures from creditors, lack of cash, breaches in banking covenants and management in a state of crisis.

Any help back to recovery must begin with an informed assessment of the long term prospects of the business. But short term actions will also be needed to allow time for the long term issues to be considered and answers to be implemented.

All this needs a clear head. It needs an understanding of the business and of the practical, commercial steps back to viability. An expert and objective assessment is the key. Indeed, it will often be a prerequisite of continued or increased financial support from banks or investors.

You can connect with us

As the increasingly complex and ever changing business world becomes more demanding, businesses require financial strategies capable of addressing those changing circumstances.

Unfortunately, the need for new strategies is often left too late, causing financial pressure on the business enterprise.

Anyone facing serious financial difficulty needs informed and sensitive advice. Our experts are trained to recognise the warning signs of financial problems and to provide solutions to resolve them.

Where it is not possible to return the business to a profitable basis, our specialist Restructuring & Recovery team are on hand to optimise your position in the face of impending insolvency.

Whether the situation calls for a monitoring strategy or a formal insolvency appointment, you can be assured of the personal involvement of partners and senior managers who have the hands on experience necessary to deal with your situation.

Benefit from our experience

Our team focuses on those industries in which we specialise, concentrating on applying what we already know to financial problems in industries we understand.

Our industry specialisation includes:

- agriculture and aquaculture
- building and construction
- property
- education
- government services
- hotels, motels, pubs and clubs
- import / export
- manufacturing and engineering



- medical and pharmaceutical
- mining services
- professional services
- retail
- transport
- tourism

- motor vehicle dealerships and other floorplan dealerships

Our client

By providing a quality, results orientated and timely service, RSM have developed substantial experience in corporate recovery assignments and individual's financial problems.

Our valued client relationships and connections include:

- corporations in financial difficulty that need assistance in reorganising their affairs
- directors and business proprietors who have a personal financial exposure
- bankers, other financial institutions, and government agencies that have concerns about the financial health of a borrower
- lawyers seeking specialised business recovery services for their clients
- other accountants and consultants seeking specialised business recovery services for their clients
- the court, in the case of certain formal corporate recovery appointments.

Our fees

Our Restructuring & Recovery team calculate their charges on a time basis. Fees are very competitive and will be discussed with you in advance.

We are also conscious of the financial difficulties experienced by all parties as a result of insolvency and accordingly, the initial consultation will be undertaken at no charge.

Multi-disciplined team approach

RSM's Restructuring & Recovery team have staff skilled in handling these types of appointments backed by the resources of a full service national accounting practice that includes the following dedicated services lines:

- Assurance & Advisory
- Business Advisory
- Corporate Finance
- Financial Services
- Restructuring & Recovery
- Risk Advisory
- Superannuation
- Tax Services

By connecting with our multi-disciplined team approach, you can be assured of us achieving the best outcome.