

Professional services firm of your choice  
igniting growth.



## HOW DOES RSM IGNITE GROWTH IN YOUR BUSINESS?

THE POWER OF BEING UNDERSTOOD  
AUDIT | TAX | CONSULTING



## **Igniting Business Growth**

### **Accounting and Tax**

First things first. Is your accounting, finance and tax department fully fledged? We can assist you to get there. We will make your information reach your laptops and cell phones through Cloud. You can then think of us as freelancing Chief Finance Officers assisting you with precisely the information you require to make just those growth decisions.

### **Transfer Pricing and Anti Money Laundering**

Compliance is more complicated than ever. Working with your internal audit and risk management staff we will update their audit tools such as manuals and checklists with the most recent changes in business and corporate governance laws. With our support, you will risk-manage your business by identifying areas needing critical controls such as transfer pricing and anti money laundering to mitigate the risks or exploit opportunities.

### **Succession and Organisation Building**

Large family managed businesses just as perpetual as any corporate organization. For that reason, strategy, governance and risk management are just as important to large family or unlisted businesses. We are able to future-proof your business with good strategy management, succession plans and organization building techniques.

### **Valuation and Equity Building**

Whether you plan to sell or pass on the business to next generation or get listed, you have to value your business periodically at least to measure the progress you are making in building equity, a very basic and fundamental economic measure. We value your business based on the context / market.

### **Risk and Governance**

We can get you started with risk management in a few weeks. If you are already there, we can open up a whole new world of creativity and success in today's disruptive business environment. With our King 4 consulting you don't get a checklist of how your Board should conduct itself, but you do get organizational design thinking that is so fit for post Covid-19 world.

### **Audit**

Audit is not a mundane routine you go through. It is in fact an alert that at the minimum, you don't fall short of expectations imposed by tax, business, labour and environmental laws. You can also look at audit in another way. Audit helps you find if your business has reached its full potential. So, an audit starts with deep one-to-one discussions.

### **Training and Mentorship**

Whatever and wherever we are, whether big or indispensable or small or unnoticed, we need growth, an intensive desire looking for that professional guidance. In business we are all connected in growing. We are your trainers, coaches and mentors. Building a business is a technique different from the business itself, whatever be the business.

### **Our Style and Vales**

We are not looking for assignment. We are looking for valuable relationships where we understand your Point A and Point B and we walk you all the way from A to B step by step empathizing with you. We would love to give you the power of being understood.

We will together have a long drawn and a definitive plan of action. We will start small but right today and every day making that journey of continued growth, your conscious decision.

## How is RSM different?

### **International Affiliation**

- 6th largest global network
- Firms in 120 countries
- Firms in each of the top 40 major business centres world over
- We have combined staff of over 50,000 in over 800 offices across the Americas, Europe, MENA, Africa and Asia Pacific.

### **Reviews**

Quality is our breath. We have quality reviews within the firm, within Southern Africa, within RSM Global, not to mention quality assurance clients reviews by Botswana Accountancy Oversight Authority.

### **Software Capabilities**

RSM Botswana has a competitive and unique advantage with a software division which distributes and implements Sage, Syspro and Xero Cloud or on premise solutions

### **Investment Promotion**

RSM Botswana is accredited by Botswana Investment and Trade Centre (BITC) and is committed to inviting investors to invest in Botswana.

### **Talent Acquisition and on-boarding**

RSM Botswana recruits, on-boards and grows top talent in order to be globally competitive, using time-tested HR processes aimed at high

### **Personal Partner Involvement**

Partners personally involve themselves to the necessary extent to meet and exceed client expectations and to enable assignments / projects to be completed within cost and time budgets.

### **Vision**

The professional services firm of your choice igniting growth

### **Mission**

Demonstrating the power of being understood in order to deliver the right services at the right time in the right way and for that right solution.

### **Milestones**

- The firm has been operational since the 1st of November 1984.
- Software Division started in 1992
- RSM member firm since 2011
- Rebranded from Gurugroup to RSM Botswana in 2017.

### **Partners**

Prosper Muonde – Managing Partner  
Bongai Gandah – Audit Partner  
Guru Gurumoorthi – Founding Chairman

### **Social Responsibility**

We participated in Mentor Driven Capital (MDC) programme of Venture Capital for Africa, organised by Botswana Digital and Innovation. RSM Botswana is a beneficiary of Stanford Seed 2021-22 program.

Our corporate social responsibility heme is entrepreneurship.

Our partners are office bearers in various religious and charity organisations.

Botswana Investment and Trade Centre and Botswana Digital Innovation Hub are key partners.

## Service Profile

### Compliance

- Financial Statements
- Tax Compliance
- Transfer pricing and Anti-Money Laundering
- Compliance with Company, Immigration and Licensing laws
- Audit and Assurance

### Growth

- Business creation, and transfer of wealth and succession through trusts
- Accounting & Tax – Setting up departments, systems and procedures
- Finance and payroll outsourcing
- Audit and assurance
- Training, Mentoring, Coaching and capacity building
- Share and business Valuations,
- Transaction advisory and enterprise value building

### Transformation

- Risk Management embedded organizations using King 3 / 4 Governance
- Enterprise Strategy formulation and implementation (Business Model Canvas)

## Client Profile

Architects  
Assembly & metal fabrication  
Auto dealers  
Banks & financial institutions  
Cattle Farming  
Chemicals Manufacture  
Clothing Boutiques Clothing  
retailers Consulting  
Engineers Contractors  
Electrical Wholesalers Fast  
food outlets Floor Tile  
Manufacture Food Research  
Foreign Exchange Bureau

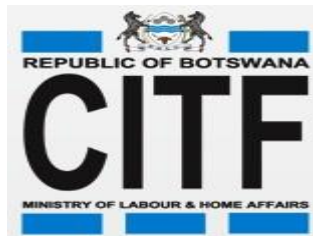
Hardware Merchants  
Horticulture Insurance  
Brokers Medical  
Practitioners  
Micro Finance organizations  
Non-Governmental  
Organizations  
Panel Beaters  
Pharmaceuticals Printing  
Printing Supplies  
Professional Associations  
Refrigeration engineers  
Regulatory Bodies Religious  
Institutions Schools -Junior  
and Senior  
Secondary  
Service / Filling / Petrol

Stations  
Sports Associations  
Stationery Distributors Steel  
Manufacture Supermarkets  
Textiles  
Trade Unions  
Training Institutes  
Transnational Governmental  
Projects  
Trustees and public fund  
holders  
Vocational colleges



# Some of our Clients

## Our Finest Footprint



**Ministry of Local Government**  
*The People's Ministry*

Toll Free Number

**0800 600 718**

*"A centre of Excellence in Local Governance and Social Service Provision for improved quality of life"*

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