RSM in Chile and worldwide

RSM is a powerful Network of assurance, tax and consulting experts with offices all over the world. As an integrated team, we share skills, insight and resources, as well as a client-centric approach.

We have multidisciplinary teams with experience in various industries, both locally and globally.





+16%
GROWTH
LAST YEAR



\$9.4bn

GLOBAL REVENUE

LAST YEAR





820



64.000 PEOPLE

RSM Chile

- Registered with the CMF #107
- **250** people

• **20** Years in the market

11 partners



Change waits for no one



RSM

At RSM, we help clients overcome new challenges, embrace change and achieve their goals.

Working together, we bring our vision and critical thinking, combining world-class professionals, practices, and technologies with experience across multiple industries. We understand our clients and their current and future challenges.

We exist to instill confidence in a world of change

Local knowledge and global leadership at your fingertips



We deliver solutions that unlock the full potential of our clients

Compliance and Regulation

We focus on analyzing current regulations and assessing the impact of anticipated regulatory changes.

Risk Management

We work with our clients to identify and assess the risks that may affect their operations, and to minimize and mitigate their potential impact.

Growth and Restructuring

We guide and advise on the processes of organic and inorganic growth and the associated challenges for continuous improvement of organizations

Efficiency and Continuous Improvement

We support our clients with effective solutions and outsourcing so they can focus on their business.

Innovation, Digital Transformation & AI

We innovate to turn digital transformation and generative AI into competitive advantage in an ethically responsible way.

Leadership, Reputation and Sustainability

We create value through a strategic vision and approach to sustainability management, best practices and global trends.

RSM service offer



RSM Chile offers solutions that create value for our clients and the success of their businesses.

We offer a network of professionals from Chile and around the world who have a broad knowledge of the markets and the different industries and their challenges.



Our business lines

Audit & Assurance

- Audit, Risk & Compliance
- Internal Audit

Tax & Legal

- Tax compliance
- Tax & Legal Advisory

Consulting

- Business Consulting
- Corporate Finance
- Technology & IA
- ESG & Sustainability
- Managed Services
- Human Capital
- Accounting y BPO



We help our **clients** overcome their challenges and realize **their full** potential

We combine multidisciplinary teams, specialists in your business

Focus on industries



Our services

AUDIT & ASSURANCE

Relevant information to monitor and anticipate your risks

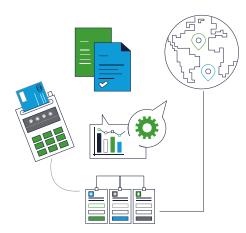
INTERNAL AUDIT

- Audit of business processes or sub-processes and support.
- Audit and Information Systems.
- Audit of contracts.
- Follow up on the compliance with the remediation plans.
- Internal Audit Co-sourcing.
- Preparation of the Internal Audit Plan.
- Audit, valuation, reconciliation and inventory taking.
- Integral Risk Management

AUDIT AND RISKS

- External Audit of Financial Statements
- Compilation of financial statements and other financial reports
- Special purpose or specific audit
- Advisory services for the conversion of local financial statements to IFRS
- Risk management assessment and recommendations
- Forensic





We identify the threats and opportunities to your business, at the right time and in the right place. We help our clients with risk management and compliance, providing key knowledge for their organization.



Our services

TAX & LEGAL

Tax compliance and advisory services for decision making

TAX CONSULTING

- Technical reports on highly specific tax matters
- Business reorganization and Restructuring of family assets
- Treatment off foreign investments and payments abroad.
- Application of double taxation agreements
- Transfer pricing

TAX COMPLIANCE

- Recurring tax advice
- Preparation of annual income tax returns and affidavits
- Advice on new tax regimes & preparation of new tax records
- Review of historical taxable retained profit ledgers (FUT) and remaining credits
- Preventive tax diagnosis and Tax Due Diligence
- Quantification of tax effects in reorganization processes
- Preparation of expert reports
- Tax compliance audits & Tax regularizations and Appearance before the SII (Chilean tax authority)



RSM offers in-depth, up-to-date knowledge of the relevant local and international rules and regulations. through collaboration with tax professionals. Both tax compliance and tax consulting are designed to meet your needs and guide your decisions.



CORPORATE FINANCE

We connect your company with a better future

OUR SERVICES INCLUDE

- Due diligence
- Vendor due diligence
- Valuations and quotations
- Review of financial models
- Mergers & Acquisitions Advisory
- Determination of price adjustments
- Financial advisory services in arbitrations





Our professionals have the skills and experience to work with your company to develop a growth or restructuring strategy. We advise on R&D investments, implementing a competitive cost structure, mergers, and more.



TECHNOLOGY & AI

Focus on value creation and competitive advantage

GENERATIVE AI & AI SERVICES

- Development of GenAl & Al solutions and processes.
- GenAl Compliance and Ethics and Architecture Consulting
- GenAl assessment and improvement
- GenAl training and support
- Advanced Analytics & Al/ML:

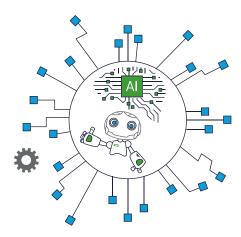
ADVANCED ANALYTICS & AI/ML

- AI/ML strategies and solutions for business
- Development and advanced automation and visualization of processes and data
- Quality assurance in AI/ML models

CYBERSECURITY

- Regulatory Compliance, Audits and Maturity Analysis
- Vulnerability Assessment and Ethical Hacking
- Continuity and remediation plans
- CISO as a Service and IT Service Management





Specializing in Artificial Intelligence (AI) and Generative Artificial Intelligence (GenAI), we provide comprehensive services to innovate and improve productivity in cybersecurity, technology infrastructure, process automation, and advanced data analytics. We support companies in their digital transformation.





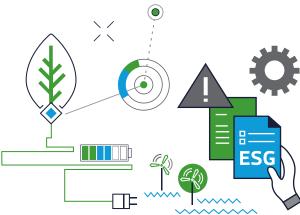
ESG & SUSTAINABILITY

Traveling together towards a sustainable

OUR SERVICES INCLUDE

- Stakeholder Mapping and Dual Materiality
- Environmental, Social and Governance (ESG) Maturity and Performance Assessments and Diagnostics)
- Benchmarking by industry
- ESG Due Diligence (Human Rights)
- Sustainability Strategy
- Carbon Footprint, NetZero Strategies and Water Footprint.
- Impact measurement (SROI) and Economic Footprint
- Responsible supply chain management and ESG rating model
- Standard implementation and updating (GRI ODS SASB TCDF)
- Preparation of Annual Reports and strategic advice on reporting
- Verification of ESG indicators
- Compliance with NCG461
- ESG audits
- Communications and Training
- ESG Outsourcing





ESG has a positive impact on results and makes companies more attractive to their employees and customers. An ESG-focused business strategy and management approach can help you better manage risk and capitalize on opportunities in your industry.



MANAGED SERVICES

We build and identify key strengths for your business

ADMINISTRATIVE SERVICES

- Purchasing Processes
- Administrative Process Management
- Inventory Processes
- Revenue assurance

CFO SERVICES

- Financial Planning and Cash Flow Management
- Financial Risk Management

PROCESS

- Analysis and Process Improvement
- PMO IT Projects
- Risk management process

SUPPLIER MANAGEMENT SERVICES

- Supplier Compliance
- Continuous Improvement Plans
- Contract Management

THE POWER OF UNDERSTANDING ASSURANCE | TAX | CONSULTING





Outsourcing is becoming an essential strategy not only to increase productivity and reduce risk, but also to optimize operational management. This approach allows companies to adapt quickly to changing market demands, ensuring their relevance and competitiveness.

ACCOUNTING & BPO

Process Outsourcing that allow you to focus on your business

OUR SERVICES INCLUDE

- Regular tax processes
- Assistance in monthly and annual balance sheet closings
- Administrative Support and Back Office Services
- Invoicing & Treasury Services
- Remuneration calculation, termination and compulsory social security and healthcare contributions.
- Internal process outsourcing and optimization





Specialized professionals who provide Business Process Outsourcing (BPO) services, assisting your company in accounting, administration, tax and payroll processes.



Our partners





Chairman & International Contact Partner john.droguett@rsmchile.cl



Alejandro Espinosa

Managing Partner

a.espinosa@rsmchile.cl



Oscar Aguilar

Head of Audit & Assurance
Partner
oscar.aguilar@rsmchile.cl



Guillermo Severino

Accounting & BPO Partner

guillermo.severino@rsmchile.cl



Claudio Vidal

Audit & Assurance Partner

claudio.vidal@rsmchile.cl



Verónica Miranda

Audit & Assurance Partner

veronica.miranda@rsmchile.cl



Paola Piña
ESG & Sustainability Partner
paola.pina@rsmchile.cl



José Gregorio Argomedo
Technology Partner
a.araomedo@rsmchile.cl



Alejandro Araya

Managed Services Partner

alejandro.araya@rsmchile.cl



Colin Becker

Corporate Finance Partner

colin.becker@rsmchile.cl



Our directors





Leonardo Castillo

Audit Director

leonardo.castillo@rsmchile.cl



Cristián Ceroni

Technology Director

cristian.ceroni@rsmchile.cl



Ignacio Perry

Audit Director

ignacio.perry@rsmchile.cl



Paola Ortega

Consulting Director
Managed Services
paola.ortega@rsmchile.cl



Enrique López

Managed Services Director

enrique.lopez@rsmchile.cl



Julio Franzani

Consulting Director
Managed Services
julio.franzani@rsmchile.cl

THE POWER OF UNDERSTANDING ASSURANCE | TAX | CONSULTING



Our values



Our purpose

At RSM, we exist to instill confidence in a world of change. As a guiding principle for every aspect of our business - from strategy and solutions to governance and conduct - our Purpose defines our approach to our people, clients, services, and community, shaping the very essence of RSM.

Our values

Every decision we make is guided by our values. They are the foundation of everything we do.



Respect and integrity

We do what is right and ensure that our actions define us more than our words.



Together towards success

We value diversity and inclusion, working effectively to build strong relationships based on mutual understanding.



Excellence

We focus on quality and continually strive to be the best in everything we do, both individually and collectively.



Innovation with impact

We embrace change, bringing knowledge and technology to make a difference for our clients and our people.



We build a better future by acting responsibly towards our people, clients, communities, and the planet.



RSM

Contact us

Cruz del Sur 133, 4° Piso

Las Condes, Santiago

El Bosque Norte 500, Oficina 1002

Las Condes, Santiago

T:+56 2 32539050

https://www.rsm.global/chile/es/contactanos

RSM Chile SpA is a member of the RSM network and trades as RSM. RSM is the trade name used by members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm that operates autonomously. The RSM network itself is not a separate legal entity from any jurisdiction. For more information visit https://www.rsm.global/

