

## **RSM carried out the financial and tax due diligence for VCLS during the acquisition of MedEngine**

- **RSM, the world 6th largest consulting and auditing network, carried out the financial and tax due diligence for Voisin Consulting Life Sciences (VCLS), a global HealthTech solution provider offering end-to-end solutions, during the acquisition of MedEngine, a leading medical science agency in the Nordics.**
- **RSM partners in Transaction Advisory Services, Eric Fougedoire and Oliver Smyth, supervised a Franco-Scandinavian team based in Paris and Oslo to support VCLS in this transaction.**
- **This transaction confirms the Corporate Finance pole's role as advisor to life sciences regulatory advisors on their strategic acquisitions in Europe.**

Paris, November 7<sup>th</sup>, 2023

Voisin Consulting Life Sciences (VCLS), a prominent global HealthTech solution provider offering end-to-end solutions from preclinical to post-launch, announced today the acquisition of MedEngine, a leading medical science agency in the Nordics. This results in the creation of one of the world's most comprehensive scientific hubs for innovative therapies, serving a broad range of developers and investors in life sciences.

The acquisition unites two companies with highly complementary service offerings, both sharing a commitment to scientific excellence, individual empowerment, and a dedication to enhancing patient outcomes through continuous innovation. VCLS's services span from the pre-clinical development stage to post-approval regulatory services. Synergistically, MedEngine's expertise begins at real-world evidence generation and market access, extending across all post-marketing medical and commercial phases.

*"The acquisition strengthens VCLS's digital capabilities and facilitates versatile use of RWD, for example, to support market access efforts and the creation of virtual control arms in clinical studies",* says Dr. Emmanuelle Voisin, Founder and CEO of VCLS.

This strategic merger positions the VCLS group as one of the most comprehensive platforms, providing science-driven interdisciplinary solutions in science and technology, regulatory science, market access, real-world evidence, and commercialization services. These services enable innovators in Biotech, Pharma, MedTech and digital health to thrive in their competitive markets.

*"We have strategically built MedEngine as the Nordic leader in evidence generation, market access, and scientific content creation — and we are excited about this new chapter in our journey. We believe that this partnership is a perfect strategic fit, ensuring a promising future for our talented team as they become part of a company that shares our values and vision for innovation and growth,"* says Tero Ylisaukko-oja, Founder and CEO of MedEngine.

MedEngine will retain its brand identity, continuing to oversee and develop its Market Access, Medical Data Science, and Scientific Content Solutions business segments globally. The transaction will open unique opportunities for existing and future clients through the expanded range of services offered by the VCLS group.

The RSM team involved was made up of:

- RSM in France : Eric Fougedoire ;
- RSM in Norway : Oliver Smyth & Simen Solberg.

### **About VCLS**

Founded in 1997, VCLS provides end-to-end HealthTech solutions, to support biotechnology, pharmaceutical and MedTech manufacturers throughout their product development. From early-stage development through to post-launch and beyond, VCLS assists innovators by designing product development strategies and conducting clinical trials that optimize clinical development to drive commercial success.

The integrated solutions encompass clinical research, vigilance, regulatory strategy & submissions, chemistry manufacturing & control (CMC) and market access. With offices in the US, France, UK, Switzerland, Denmark, Madagascar, India and China, VCLS serves a broad range of developers and investors in HealthTech.

### **About RSM**

RSM is the world's 6th largest audit, consulting and accounting network, present in over 120 countries. It currently has more than 57,000 employees and partners.

In France, RSM, a major player in auditing, consulting and accounting, is present in the main regional economic centers, with offices in Paris, Lyon-Chambéry-Grenoble, Aix-en-Provence, Montpellier-Nîmes, Nantes-Laval, Strasbourg-Colmar, Aix-en-Provence, La Réunion and Mayotte. RSM now has more than 1,250 professionals throughout the country. It intends to continue its regional development. The group has structured its multidisciplinary offer around 5 business lines: Audit, Expertise, Consulting, HR-Social / Payroll, Legal & Tax.

For more information, visit [www.rsmfrance.com](http://www.rsmfrance.com)

### **RSM – Corporate Finance**

The Corporate Finance practice of RSM assists companies and their managers, investment funds, as well as investors and shareholders, in France and abroad, in order to secure and optimize their financial decisions. It has 20 professionals in Paris and in the regions, including 3 partners. RSM Corporate Finance provides transaction services, valuation and complex financial modeling, capital transactions and restructuring.