

Global Legal Conference

Rome, Italy | 5–7 October 2025

RSM

Agenda

Venue: Hotel Quirinale, Via Nazionale 7 – 00184 – Roma

Sunday 5 October

Time	Session
17:30 – 19:00	Welcome reception <i>Networking, drinks and nibbles</i>

Monday 6 October

Time	Session	Speakers
08:30 – 09:00	Coffee and networking	
09:00 – 09:15	Introduction to the conference Introductory session covering itinerary and agenda for the event.	Marco Carlizzi, Italy Liz Pinnock, South Africa Roberto Gualtieri Mayor of the Municipality of Rome, President of CNF 🔗
09:15 – 09:30	Welcome from Italy A session providing a background to our Host Firm.	Marco Carlizzi, Italy Francesco Gerla, Italy
09:30 – 10:15	The future of the Lawyer – How will the technology impact the legal profession? Professor Ferri will share his insights on how legal services can and should evolve in the context of a rapidly changing global economy. Global and regional market.	Professor Giovanni Ferri, LUMSA University 🔗
10:15 – 11:00	Relationship between Universities and Lawyers The legal profession, more than any other, maintains a special relationship with universities. In many countries, the most influential lawyers are also prominent professors, and public appointments are often entrusted to such professionals. In the United States, law professors not only shape future lawyers through teaching but also influence practice through scholarship, thought leadership, policy debates, and collaborations with practitioners. It is therefore crucial to fully understand this connection and explore how universities serve as sources of knowledge, innovation, and continuous training for lawyers, while also functioning as partners, critics, and catalysts for the profession.	Victoria Haneman, Professor of Law, University of Georgia School of Law 🔗
11:00 – 11:25	Coffee Break	

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11:30 – 12:15	Inside the Mind of Clients: what do they really think of law Firms? – CFO insights on what makes a legal partner truly attractive – and how independent firms can stay relevant and compelling. How can lawyers effectively communicate their added value to clients? Is there a psychological mechanism to make people accept the cost of the fee?	Chair: Marco Carlizzi, Italy Simone Blasimme, JPMS  Stefania di Bartolomeo, Physis Investment 
12:15 – 13:00	Talent Scouting with purpose: inspiring the next generation of legal professionals. How can we make our firms truly attractive to young talent? What values, environments, and career paths will motivate the next generation to choose – and stay in – the legal profession with us?	Chair: Erika Ardemagni, Italy Eva Einfeldt, Germany Francesco Romano and Silvia Formenti, Chaberton 
13:00 – 14:00	Lunch	
14:00 – 14:45	Shaping the Future of Legal Services in RSM Global strategic priorities for strengthening the Legal service line. Opportunities and challenges for independent legal firms within the network. The role of leadership in fostering innovation and international collaboration in the legal sector.	E.J. Nedder, CEO, RSM International Gregor Schmidt, Regional Leader, Europe
14:45 – 15:15	Possible Strategies for Member Firms to build a Legal Department Starting from RSM US Experience.	Mathew Talcoff, US Dan Ermel, US
15:15 – 15:40	Coffee Break	
15:40 – 16:25	Winning Work, Keeping Clients: A Legal Perspective Legal counsels insights on how do legal professionals win and retain clients in a competitive market.	Chair: Antonio Isoldi, Italy Lucia Argentesi, General Legal Affairs Director at Bulgari  Rocco Steffenoni, ENGIE Servizi 
16:25 – 17:00	Rethinking Legal Fees RSM Experiences: A conversation on how to define value and set the right fee – balancing transparency, profitability, and client satisfaction.	Chair: Bálint Szűcs, Hungary Christoph Winkler, Germany Nacho Gallostra, Spain Jean-Baptiste Barsi, France
17:00 – 17:15	Final wrap up	
17:15 – 17:45	Free	
17:45 – 22:00	Evening event – meet at 17:45 in the lobby of Hotel Quirinale, before taking a short walk (about 10 minutes) to the Trajan's Market, located at Via Quattro Novembre 144, at the Museum of the Imperial Forums. The guided visit will last approximately one hour, after which we will take a short walk to the restaurant.	

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Tuesday 7 October

Time	Session	Speakers
08:50 – 9:00	Welcome to Day 2	
9:00 – 10:00	The Psychology of being a lawyer: navigating minds, clients and teams What psychological dynamics define the relationships within legal teams: collaboration, competition, and emotional complexity? The relation with between lawyers and clients is only services versus money?	Massimo Bustreo 
10:00 – 10:30	International Pro Bono Project	Massimo Angeli, Head of High Value Donors Unit, Medici Senza Frontiere  Fatima Burhan Mohamed Still I Rise 
10:30 – 11:00	Coffee Break	
11:00 – 11:45	Private Equity – Understanding the Market and the Client What are private equity funds really looking for in legal advisors? How do they select law firms, how are relationships structured, and how are fees determined?	Chair: Christoph Winkler, Germany Mary Thompson  Armand Von Alberti, Germany
11:45 – 12:45	Session 1 AI Regulation: A New Roman Law for the Digital Empire. From the ius civile to the AI Act – how Europe sets the rules for AI systems and reshapes the lawyer's role in the digital age. With the AI Act, the EU has enacted the world's first comprehensive framework governing certain AI systems and general-purpose models placed on its market. Far from leaving the legal profession untouched, the Act will inevitably reshape legal practice: from advising clients on compliance and managing algorithmic risk, to drafting AI-related contracts and anticipating disputes under this new regime. This keynote will explore how the AI Act, in the spirit of the Roman tradition of codification, establishes global benchmarks for trustworthy AI and redefines the lawyer's role in navigating the challenges of the digital age?	Marc Gallardo, Spain Eduard Sunyer, Spain

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11:45 – 12:45	Session 2 The impact of technology and AI on the legal world – What developments? Exploring technology and AI tools for legal work.	Marc Gallardo, Spain Eduard Sunyer, Spain
12:45 – 13:45	Lunch	
13:45 – 14:30	Comparing experiences: what AI do member firms use Artificial Intelligence and Ethics in Law: Risks, Opportunities, and the Role of the Lawyer of the Future How is AI reshaping legal work, and what does responsible adoption look like? How can lawyers leverage AI tools for drafting, analysis, and prediction while safeguarding ethical standards? What risks arise around confidentiality, bias, and accountability – and how should legal professionals respond? What new skills and mindsets are needed to integrate AI while staying true to the core values of the profession?	Chair: Liz Pinnock, South Africa Luis Carvajal, Spain Laurent Meister, Germany
14:30 – 15:15	The New Frontier of Pay Transparency: Legal Duties and Cultural Change How is pay transparency evolving from a social movement into binding legal obligation? What role have generational shifts and public platforms played in changing attitudes around compensation? This session will examine the impact of Directive (EU) 2023/970, the key obligations for employers, and how legal professionals can support compliance while navigating broader cultural expectations around fairness, equity, and accountability.	Chair: Fiona Bell, UK Charlie Barnes, UK Francesca Taviano, Italy
15:15 – 16:00	Awards	
16:00 – 16:15	Closing remarks End of event wrap up	Marco Carlizzi, Italy Liz Pinnock, South Africa