

# THE POWER OF BEING UNDERSTOOD

AUDIT | TAX | CONSULTING



# STATEMENT OF QUALIFICATION

RSM Kuwait  
Since 1963

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## 1. ABOUT RSM

# Bringing 'The Power of Being Understood'

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The business world is evolving rapidly. Through advances in technology, communications and infrastructure, business barriers are disappearing and each day we become ever more global.

In this fast-paced environment, you need an adviser that thinks ahead and rapidly responds to your changing needs. At RSM, we build strong relationships based on deep understanding of what matters most to our clients.

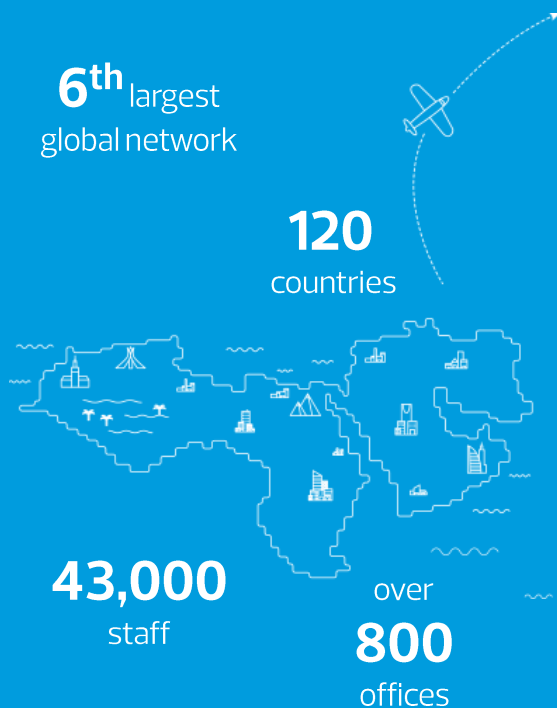
It is our strong, collaborative approach that differentiates us. We will strive to truly understand you, your strategies and your aspirations and endeavour to be considered the adviser of choice to your business. By sharing the ideas and insights of our most senior professionals, we bring our expert local and global knowledge and resources to your environment, so you feel understood and empowered to move forwards with confidence.

**This is the power of being understood.**

**This is the RSM experience and our commitment to you.**



RSM GLOBAL



## Regional expertise on a global scale

When you work with RSM, you have access to our global expertise, as well as professionals that have a deep understanding of the local and regional challenges your business may face. We know that one size does not fit all, and so our regional experts will provide you with skills, insights and resources that suit your business depending on the jurisdictions in which you operate.

AUDIT | TAX | CONSULTING

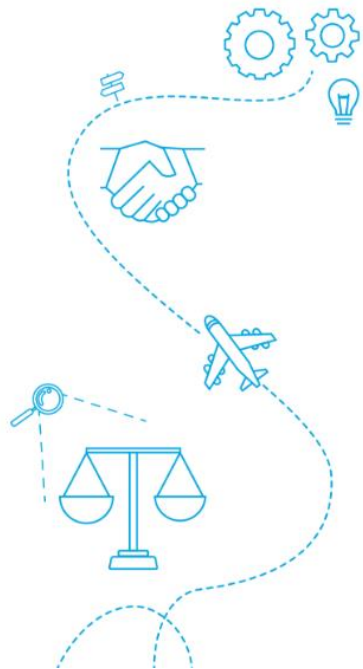
## About RSM Global

RSM Global is one of the fastest growing networks of audit, tax and consulting firms in the world.

Through our international network, we provide premier advisory services worldwide, drawing on specialist industry and service line experts globally.

# Our vision, purpose and values

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**VISION** To be the adviser of choice to middle market leaders globally.

**PURPOSE** To deliver The Power of Being Understood to our clients, colleagues and commodities.

**DISTINGUISHING BELIEFS** A set of principles through which we can realise our vision and empower all our clients to make confident decisions, being accessible, responsive and adaptive.

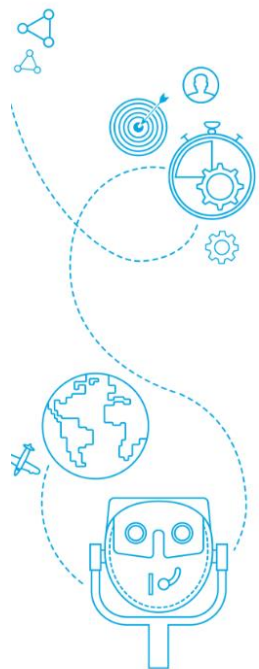
**COLLABORATION** Building strong, collaborative and lasting relationships with all our Stakeholders, being accessible, responsive and adaptive.

**UNDERSTANDING** Gaining a deep understanding of clients' needs, strategy and aspirations and striving to be an essential part of their business environment.

**IDEAS AND INSIGHT** Ensuring every client benefits from tailored thinking and the insight of our more senior experts, both locally and globally.



# Why RSM – RSM values



Our  
distinguishing  
beliefs and the  
RSM way

## VALUES

As a network, we underpin our brand with the following **VALUES** that are integral to the way we act with each other and with clients:

### RESPECT

### TREAT OTHERS AS WE WOULD LIKE TO BE TREATED

We display respect in each interaction with:

- clients
- employees
- partners

### INTEGRITY

### DO THE RIGHT THING

We stay true to our beliefs:

- in decisions
- in negotiations
- in communications

### TEAMWORK

### WORK TOGETHER EFFECTIVELY

We cultivate genuine collaboration:

- in our work groups
- across member firms
- across functions
- amongst leaders

### EXCELLENCE

### BE THE BEST IN EVERYTHING WE DO

We achieve distinction through:

- our standards
- our operations
- the work we deliver

### STEWARDSHIP

### BETTER OUR NETWORK, MEMBERS AND OUR PEOPLE

We make RSM a better place by:

- developing our people
- building our brand
- supporting our communities

# Navigate your way across borders

## ONE POINT OF CONTACT

When you're under pressure, you want to explain yourself once, to one person. At RSM you have one trusted senior contact who will connect you to a well-informed team, exactly when and where you need them.



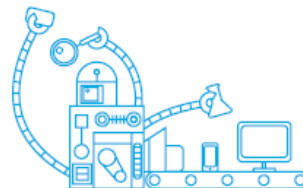
## QUICK ANSWERS

The partners of our member firms around the world know each other extremely well. This means they can personally recommend colleagues in other international offices, and draw on those close relationships to get you quick answers and fast decisions.



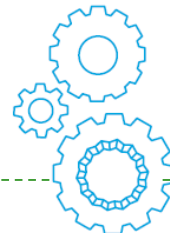
## UNDERSTANDING YOUR BUSINESS

We devote a great deal of time, thought and energy to understanding you and your organisation. We will immerse ourselves in your business so we know who you are, what you believe in and what motivates you. Your management team will receive high quality feedback on issues that are pertinent to your business, together with personalised reports and advice from experts in your sector.



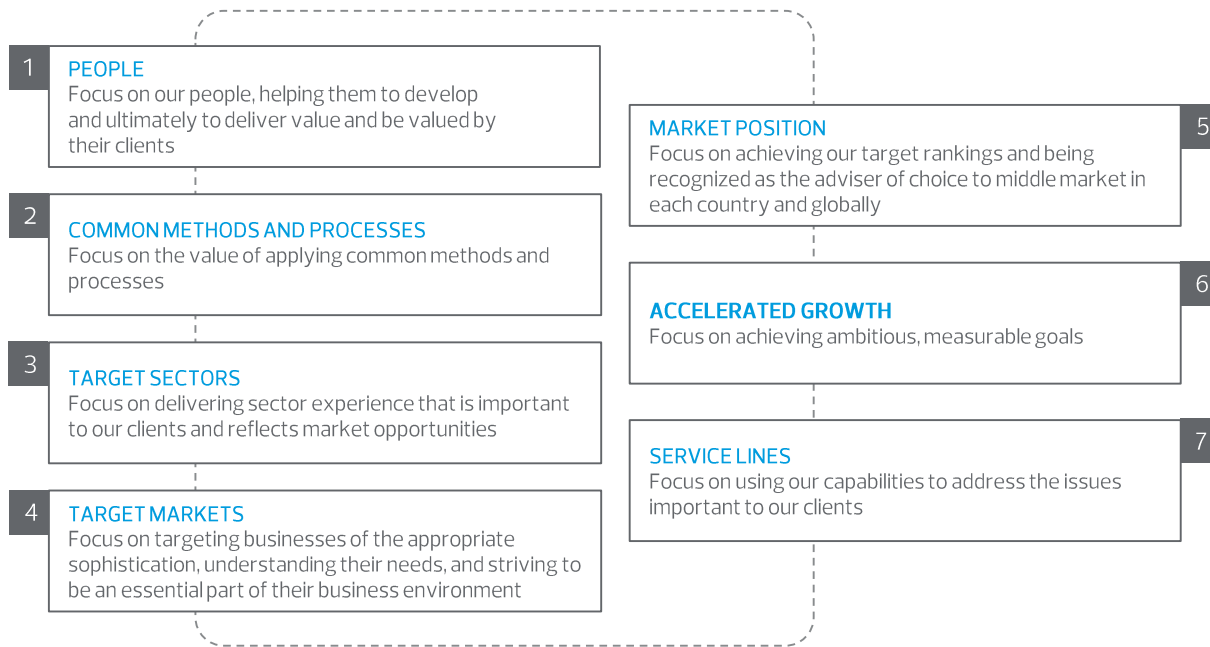
## MAXIMISING POTENTIAL

When you work with us, you have a team of advisers who are constantly looking out for your business interests. Based on a thorough analysis of your markets, laws and customs, we will identify opportunities and challenges before they arise. We will help you analyse risk, establish the right direction for your business and maximise your potential, supporting you every step of the way.



# Why RSM?

When you choose RSM, you are choosing a leading advisory firm that promises to deliver "The Power of Being Understood" to its clients through collaboration, understanding, ideas and insight using seven core elements.



## Value Added

As a client of a member firm in the RSM Network, one of the largest advisory networks in the world, you will benefit from a large pool of information specifically designed to meet your demands in an increasingly global and competitive world.

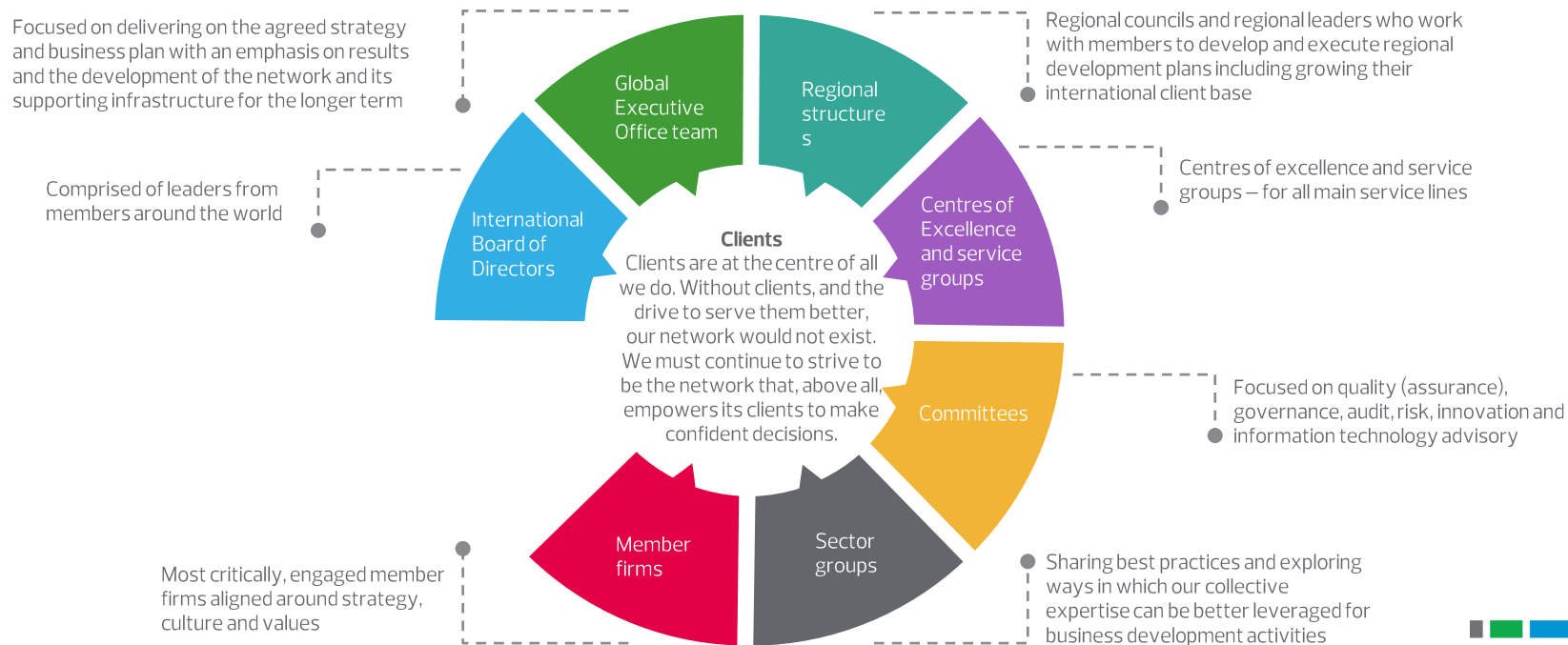
**How will we measure the success of our seven core elements in providing you with the highest quality service?**

Using financial and non-financial indicators, alike such as Increase in Turnover, levels of Outbound and Inbound referral, client satisfaction programs, and using our recognized independent KPI's.

# Why RSM?

At the heart of our network, is strong management, infrastructure, and governance, that enables us to build the strong foundations needed to deliver premium quality service to our clients.

## Our Management, Infrastructure, and governance



# Why RSM – Our tools

With Insight 4GRC Suite, you are capitalizing on the integrated knowledge of a global network built to cater to your customized business needs.



## 4Questionnaire

A flexible & intelligent system that facilitates data gathering and data analysis when needed

- ✓ Archive existing data when required
- ✓ Create your own questionnaires efficiently
- ✓ Utilize data gathered to identify gaps



## 4Risk

An integrated risk & business assurance management information system provided by RSM to enable & enhance management's ability to monitor & measure overall risk

- ✓ Identify improvement actions
- ✓ Identify & record independent assurance received on current controls
- ✓ Map out an assurance framework



## 4Policies

4Policies enables you to educate your employees on your company policies and identify their level of awareness

- ✓ Issue & Display your key policies and other communications easily and efficiently
- ✓ Amend, update, and delete policies as appropriate

# Why RSM – Our tools

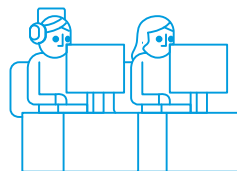
As an RSM client, you will have access to Insight 4GRC Suite – an In-House Developed Software suite comprised of the following:



## 4Action

A software tracking tool that allows your administrators to record all actions or recommendations and allocate them to concerned personnel for action implementation

- ✓ Structured plan Implementation
- ✓ Track progress towards action plan



## 4Learning

A Software with an extensive portfolio of courses that allows for Self-customization of generic training content

- ✓ Maximum customization to your training needs
- ✓ Provides self assessed end of topic tests for optimal utilization



## 4Performance

An interactive software that allows your management team to track business performance

- ✓ On-going monitor of business performance
- ✓ Identification of early warning issues
- ✓ Evaluating critical issues

# Why RSM – Leadership thoughts

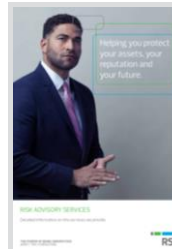
The below is to show a brief of the thoughts of RSM leaders through RSM publications:



The auditing arm of our profession is suffering its biggest credibility crisis ever with high-profile audit failures receiving much of the attention. The Big Four firms are bearing the brunt of this at the moment, but the next tier of networks is not safe either. A big effort, and perhaps the healing passage of time, will be necessary for regulators, audit firms and even governments to arrest the slide. Unfortunately, this will cost money and the client is less than eager to assist by increasing our fees.



As the alternative finance and specialty lending market matures, the issues and opportunities for the sector in 2017 become more diverse.



We specialize in helping you identify and manage your risks and, in the event that risks become a reality, help you deal with the consequences. To enhance the value that you deliver to your stakeholders, we can assist you in protecting your organization and its success.



As the sixth largest network of independent audit, tax and consulting firms, we are able to provide global service. All internationally referred work is channeled through the international desk and regional offices to ensure high quality service.



Thought leadership is an essential part of any successful marketing strategy. RSM firms can benefit from the many advantages of thought leadership to build a more competitive reputation for expert advice, ideas and insight.



RSM KUWAIT







## مقتطفات من كلمة المؤسس بدر البزيع

بمناسبة مرور خمس وعشرون سنة (1963 – 1989)  
على تأسيس (المكتب الكويتي لتدقيق الحسابات) آنذاك ، حاليا  
RSM البزيع وشركاهم

25  
Years  
of Service  
Since 1963

أسس المكتب السيد / بدر البزيع ، الذي تم منحه الترخيص رقم (1) – فئة (أ) لتدقيق الحسابات، منذ ذلك الوقت نما المكتب وتطور ليصبح واحدا من أكبر المؤسسات المهنية الرائدة في دولة الكويت.  
السلام عليكم ورحمة الله وبركاته .

في مثل هذه المناسبة يقف المتكلم عادة يعدد الأهداف والانجازات والتطلعات .

وأنا أقول لكم بكل ثقة ووضوح أهدافنا أنتم واضعوها والانجازات أنتم صانعوها والتطلعات مرهونة بكم .

"إننا ندير مؤسسة مهنية تخدم المجتمع الاقتصادي وتساهم في نموه وتطوره، يملكها شريكان ، الأول جهاز المؤسسة من شركاء ومديرين وفنيين وإداريين، والشريك الثاني هم العملاء الذين وثقوا بنا واتفقوا على أعز خصوصيات حياتهم ، أعمالهم وأموالهم"

من هذا المنطلق بدأنا ومنه استوحينا الاستمرار ومنه نتطلع إلى علاقة أوثق بين شريكين جمعهم شراكة طوعية متطورة . أغراضها الخدمة المهنية ورأسمالها الصدق والثقة والاحترام . فالصدق مع النفس والثقة بها واحترام إرادتها عناصر أساسية تمسكنا بها بكل قوة فقادتنا إلى النجاح الذي نعيشه اليوم .

فكانت البداية بذرة متواضعة وضعها زملاء لكم قبل ربع قرن سقاها كل من عمل معنا على مدار خمسة وعشرين سنة بقطرات عرق الجهد والعطاء والتفاني ولا زالت السقاية مستمرة بجهودكم وعطائكم وتفانيكم محافظين على شجرة مؤسستنا شجرة يانعة معطاء أصلها ثابت في الأرض وفرعها في السماء . ينشد الرفع والعلو من الله سبحانه وحده عز وعل .

لم تكن عملية التأسيس بالأمر الهين والنجاح الذي حققته ثمرة جهد وسهر وعناء ومعاناة ، وأن المحافظة على النجاح أصعب من تحقيق النجاح . فمهمتكم اخواني صعبة وأنا واثق كل الثقة أنكم أهل لها وقادرون عليها بإذن الله تعالى .

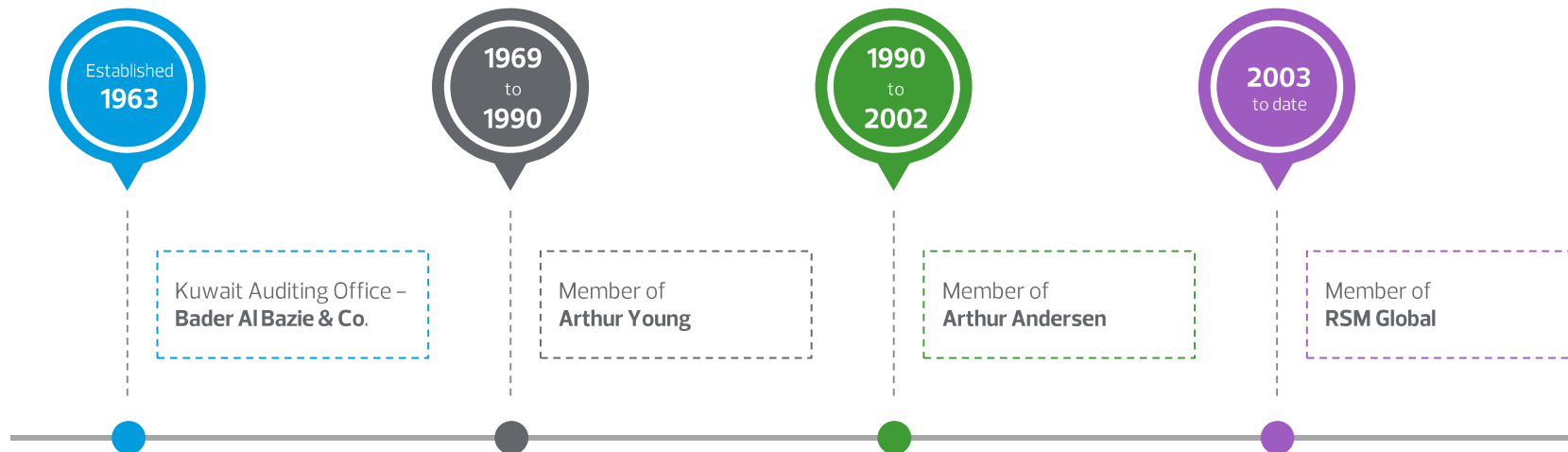
ولعلمكم تحبون أن تسمعوا مني بهذه المناسبة خواطر مسيرة عشتها ربع قرن ، وإنني أصدقكم القول بأنني حاولت أن أسطر هذه الخواطر لأول مرة هذه السنة فجاءت متزاحمة كل واحدة تقول أنا الأول ، أنا الأهم ، أنا سر النجاح . وللحقيقة والانصاف أقول لكم أننا نعيش اليوم حصيلة جهد متضافر من جميع من عمل في هذه المؤسسة منذ يومها الأول، كل منا بذل وأعطى بقدر إمكانياته وطاقته وشارك في نجاح نعيش اليوم فرحته ، فتساوت عندي كل الخواطر فلا الصغير أقل دورا من الكبير ولا القليل أقل أهمية من الكثير .

ومن باب الوفاء والعرفان لا بد لنا بهذه المناسبة أن نذكر بالخير والمحبة اخواننا الذين شاركوا المسيرة سواء كانوا من جهاز العاملين أو من العملاء أو من الموازين والمحبين ونقول لهم شكرا لكم ، وعهدا علينا بمواصلة المسيرة بإذن الله تعالى .

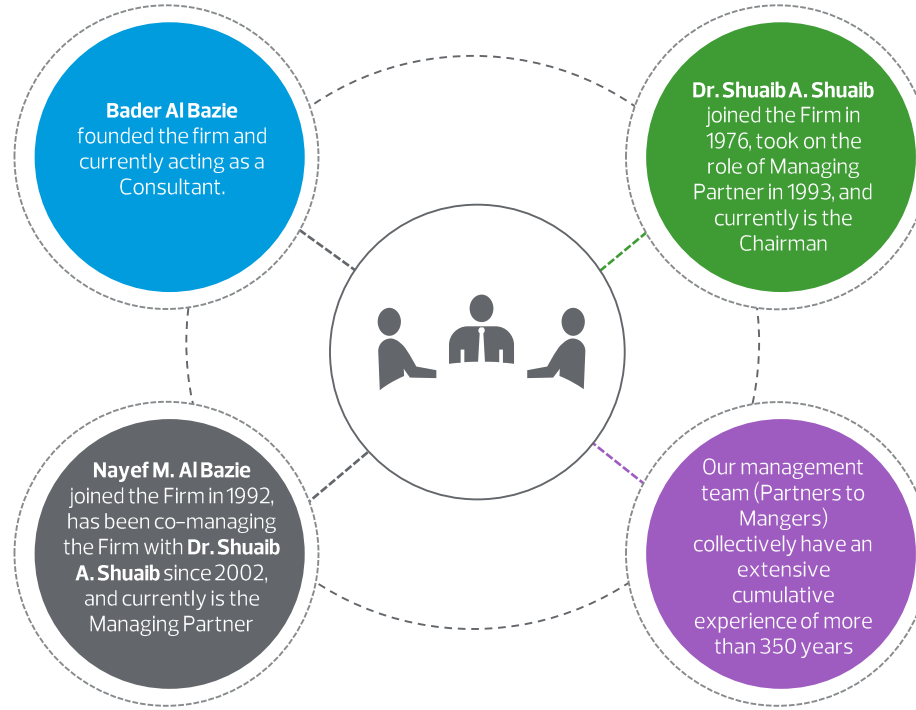
بدر البزيع

# Timeline

Over the years, the Firm has associated with International Firms from time to time, below is a timeline of our international associations.



# Firm Management



# Why RSM Kuwait

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## **Stable Management**

Under the stewardship of Bader Al Bazie, the Firm has witnessed an established management for over 4 decades. A continued leadership is a hallmark of any successful organization. Albazie & Co., has enjoyed a stable management team since 1963, that overcame many market fluctuations both globally and locally. Every new addition to the management team, from time to time, has only strengthened the legacy principles of the prudent management thinking.



## **Giving you confidence**

We put ourselves at the heart of your business where we can be most effective. As your long-term adviser, we gain a deep understanding of every aspect of your business so we can respond with the right expertise and insights at the right time. Wherever you are in the world, you will enjoy the same seamless service, combining astute local knowledge with the global expertise of our most senior professionals. We're passionate about your success and about empowering you so you can face the future with confidence.



## **Collaboration globally and locally at RSM Kuwait**

We were established since 1963 and over more than 50 years we were able to maintain and enhance our legacy and to be the preferred choice in the local market as we believe in providing all our clients with a consistent service that goes above and beyond their expectations, wherever they are in the world. That means supporting you with valuable expertise from a local perspective combined with the international knowledge and insights of our global professionals. This dual perspective empowers you to face the future with confidence.

# Service offerings

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The following are our service offerings:

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Assurance/Audit



Tax

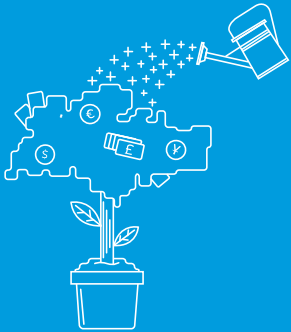


Consulting

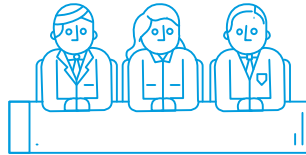
- |  |   |
|--|---|
| A. Risk Consulting                         | E. Human Capital                          |
| B. IT Consulting                           | F. Family Business                        |
| C. Data Analytics                          | G. Accounting and Bookkeeping Outsourcing |
| D. Transaction Support / Corporate Finance | H. Corporate Secretarial Services         |

# Professional Team

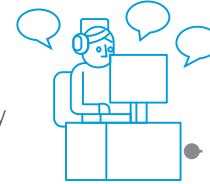
RSM Kuwait professional team comprises over 200+ personnel, which includes of 9 Partners, 4 Directors, 165 professionals and supported by 49 administrative personnel.



Our personnel service duration ranges from 1 to 40 years, blending fresh thoughts with sound experience



The Firm consists of well trained and professionally qualified personnel.



The Firm's personnel composition includes people from a mixture of backgrounds and cultures.



In addition to the expertise of our local team, we draw/ collaborate with our member firms of RSM Global, if required. These experts are located throughout the world.



## 2. RESUME





## 2.1 MANAGEMENT



## **Bader Al Bazie**

Founder – Consultant

- Bachelor of Commerce from Cairo University, Egypt in 1961.
- Principle founding member of the Kuwait office in 1963.
- Member of Kuwaiti Association of Accountants and Auditors (KAAA), who was given the auditors Registration Number 1A.
- Held the role of In-charge of Kuwait Investment Office, London from January 1966 – March 1967.
- Previously Assistant Under-Secretary for Financial Affairs in the Ministry of Finance, State of Kuwait.
- Auditor and trusted business advisor.



**Shuaib A. Shuaib, Ph.d**  
Chairman

- Bachelor of Commerce from Ain-Shams University, Egypt in 1967.
- Master of Business Administration from the State University of New York, Buffalo, U.S.A. in 1970.
- Ph.D. from University of Missouri, Columbia, U.S.A. in 1974.
- Member of Kuwaiti Association of Accountants and Auditors (KAAA) and member of the American Accounting Association.
- Partner in Kuwait practice since 1977 and responsible for a number of clients in the oil, banking, insurance, and investment industries. Rector of Kuwait University and faculty member of its accounting department until June 1993 when he returned full time to the Kuwait office.
- Participated in the design of a bank financial system in Kuwait. Assisted companies in setting up financial reporting and budgeting systems. Engagement partner on many engagements encompassing different industries. Involved in several software selection projects. Provided advisory services for the design and implementation of accounting systems.



## **Nayef Al Yaseen, CPA, CIA, CVA, CFBA**

Office Managing Partner

- Bachelor of Science in Accounting from Bradley University, U.S.A. in 1992.
- Certified Public Accountant (CPA) from U.S.A. in 1996. Certified Internal Auditor (CIA) from U.S.A. in 2002. Certified Valuation Analyst (CVA) from USA in 2005. Certificate in Family Business Advising (CFBA) from USA in 2012 from Family Firm Institute (FFI).
- Member of American Institute of Certified Public Accountants (AICPA), Institute of Management Accountants (IMA) and Kuwaiti Association of Accountants and Auditors (KAAA).
- In-charge of several major audit projects which includes Banks, Investment Companies, Construction Companies, Services Companies, Healthcare Organizations, Trading Companies and Non-Profit Organizations.
- Participated in the preparation of prospectus for companies to be listed in the stock market in the U.A.E. and Kuwait.
- Conducted several training courses on various topics and he has represented a large number of clients in UN Compensation Claim projects.



**Husni Salameh**  
Partner

- Bachelor of Commerce from Egypt in 1981.
- Participated in the audit of major companies in Kuwait in various industries which include, namely, Investment Companies, Construction Companies, Service Companies, Healthcare Organizations, Trading Companies, Non-profit Organization
- In-charge of the Corporate Secretarial Division
- Engaged heavily in preparing claims for losses resulting from the Iraqi Aggression in the initial stages. Participated and supervised to Response to Article 34 notification. Attended all the meeting with the UNCC team along with clients.
- Participated in forming the internal control procedures for several companies.
- Offering and setting the financial and accounting systems for several companies.
- Supervision of shares privatization for some companies.



## 2.2 ASSURANCE



## **Chandra Sekaran, ACA, CPA, CISA, CIA**

Partner – Assurance

- Bachelor of Commerce from Madras University, India in 1980.
- Chartered Accountant and Associate member of the Institute of Chartered Accountants of India (ICAI) since 1984. Certified Public Accountant (CPA) from U.S.A. in 1998. Certified Internal Auditor (CIA) from U.S.A in 2001. Certified Information Systems Auditor (CISA) from U.S.A. in 2001.
- Responsible for the Quality control and training of the office personnel on accounting and accounting standards.
- Over twenty five years, has handled and led several audit assignments across various business sectors, namely, Banks and Investment Companies, Insurance, Trading and Contracting Companies, Government Institutions and Oil and Gas and Manufacturing.
- Delivered various training programs for banks and Institute of Banking Studies. Worked as a Faculty member for Andersen's training program at Segovia, Spain and Dubai.
- Performed business valuation and business plan assignments.



**Sriram Gopalakrishnan, FCA, CPA, CIA, CISA, CIDA**  
Partner – Assurance

## Biography

- Bachelor of Commerce from Madras University, India in September 1995.
- Chartered Accountant and Fellow member of the Institute of Chartered Accountants of India (ICAI) since September 1998.
- Certified Internal Auditor (CIA) from U.S.A. in June 2001.
- Certified Information System Auditor (CISA) from U.S.A. in October 2003.
- Certified Public Accountant (CPA) from U.S.A. in June 2005.
- Certified Investment and Derivatives Audit from U.S.A in September 2010
- Passed the certificate course on 'Forensics and Fraud Detection' from the Institute of Chartered Accountants of India (ICAI) in June 2013
- Over 24 years of experience, namely in, External and Internal audit, Internal Control Reviews and Systems audit across banking, finance and investment, hospitality, manufacturing, trading and contracting, real estate, government institutions, information technology, cable networking, digital wallets, housing finance and not for profit organizations.
- An accredited facilitator, visiting faculty for IFRS, USGAAP, audit and related subjects.
- Experienced with audit of Global Inhouse Centers – including major Banks and IT giants.
- Participated in the preparation of responses to Article 34 notification from the UNCC.
- Assisted and delivered various training programs for internal staff and externally to banks, Institute of Banking Studies (IBS) and other clients.





**Firas Georges, CPA**  
Partner – Assurance

- Bachelor of Economics from Damascus University 2002
- Certified Public Accountant from USA
- Syrian Certified Public Accountant
- Certificate in International Financial Reporting Standards "IFRS" from the Institute of Chartered Accountants in England and Wales.
- He started his career in Andersen then moved to Ernst & Young in 2002 until he joined RSM in 2015 as Assurance Partner.
- He was member of IFRS technical group in EY and professional practice director for EY Damascus.
- Was member of the audit transformation committees for more than 4 years, and worked on sizable projects in the region.



## Khalid Al Alami, CPA

Senior Director — Assurance

- Khalid has +14 years of audit experience with one of the leading big 4 audit firms (Ernst & Young, Kuwait) He was supervising engagements that are focused on financial reporting requirement in several industries in the private, public and non-for-profit sectors including Banking, Investment & asset management, Insurance and many others.
- Khalid is a Certified Public Accountant (CPA) from the California Board of Accountancy, U.S.A. since 2011. He also possesses a Bachelor degree in Accounting from The University of Jordan, Jordan in 2004.
- Since 2011, he was actively working on bank audit engagements on a number of audit engagements as manager in-charge of the audits, including: Kuwait International Bank ("KIB"), (Bank of Bahrain and Kuwait – Kuwait Branch "BBK"), and (Qatar National Bank – Kuwait Branch "QNB").
- Has a considerable knowledge in the applicable laws and regulations in the State of Kuwait.
- Participated in facilitating in-house and client's training courses.



**Ahmed Abd Ellatif, CPA**  
Senior Director – Assurance

- Certified Public Accountant – USA.
- Certificate in International Auditing Standards (CertIA).
- Certificate in International Financial Reporting Standards (CertIFR).
- Bachelor of Science in Accounting from Cairo University, Egypt.
- Handle audit engagements of clients in the following industries: namely, Construction Companies, Banking, Hotels, Oil and Gas, Trading Companies, Manufacturing, Investments Co., Insurance, Real Estate, Advertising, Aviation services, Educational, Agriculture, Government Institution and Non-profit Organization.
- Provide management over a portfolio of clients and deliver high quality audit and assurance service, including preparing and reviewing audit plans and work performed.
- Plan and conduct complex audit reviews looking at new systems, manuals, software, procedures, records and management controls, making recommendation for corrective action as appropriate.
- Monitor and control auditing team, review assigned work.
- Participate in training and developing audit materials.



## 2.3 ADVISORY



## **Rami Wadie, CPA, GRCA, GRCP, CRMA, CMA**

Partner – Risk Advisory

- Bachelor of Commerce (B. Com), Accounting Major, Helwan University, 1993
- Certified Management Accountant (CMA), Institute of Management Accountants (IMA), 1999
- Certified Public Accountant, License 7417, 2001 New Hampshire Board of Accountancy, American Institute of Certified Public Accountants (AICPA)
- Governance Risk and Compliance Professional, (GRCP), Open Compliance & Ethics Group (OCEG), 2012
- Certification in Risk Management Assurance (CRMA), The Institute of Internal Auditors (IIA), 2013
- Governance Risk and Compliance Auditor, (GRCA), Open Compliance & Ethics Group (OCEG), 2017

Led several key projects across the GCC region including:

- Compliance framework to a major transportation authority in the GCC
- Insurance regulations for a major Insurance Regulator in the GCC
- Internal audit services to a major SWF over their EFM's across the region
- Several Corporate Governance framework development and assessment accompanied with roadmap for closing the gaps
- Conducted several training courses on various topics and he has represented a large number of clients
- Risk advisory and Internal audit services to leading SOE's, manufacturing, governmental, and other entities in Kuwait



## Muhanned Nimer

Partner – IT Advisory

- Bachelor of Accounting from Jaresh University , Jordan
- MBA in Finance
- Oracle Financial Fusion Certified and member of Project Management Professional
- He is a partner in Advisory Services at RSM Kuwait joined in 2016.
- Previously, he worked for EY Middle East from 2006 till 2016 as the IT enablement leader for the MENA region, before that he was working for Global Technology Services (GTS) from 2002 to 2006 as ERP Functional Consultant.
- His core area of expertise includes IT Enablement, IT Strategy, Business Advisory, ERP End-to-End cycle, Support and Optimization, Major IT Initiatives, Practice building and leadership for IT Advisory Service Lines.



**Kareem Abu Eid**  
Partner – Sustainability

- Bachelor of Medical Technology from A.S.U.
- MBA Renewables & Sustainability, Beuth University of Applied Sciences, Berlin
- Certified corporate sustainability trainer
- He leads RSM Kuwait's Sustainability Services department as a company partner. He began with RSM in late 2015 and immediately formed the Sustainability Services department with offerings in multiple client services.
- Before joining RSM, he built his experience over 6 years with the KSA arm of Ernst & Young in Clean Energy & Sustainability Services. Before joining EY, Kareem had over 12 years of professional experience in multiple sectors.



## **Mathew Parakkatt**

Senior Director – Corporate Finance

- Bachelor's Degree in Commerce (B.Com)
- Associate Chartered Accountant (ACA)
- M&A support services including valuation advisory and transaction structuring
- Capital raising exercise support, both in the form of debt and equity raise
- Debt restructuring for distressed companies
- Spearheading Financial Due Diligence both from buyer perspective as well as owner perspective
- Financial Diagnostic support for enhancement in operations and financial performance
- Valuation Advisory services for Transactions as well as bank collaterals
- Buy Side and Sell Side advisory
- Litigation Support for claims
- Bond issuer performance reports and covenant status reports





## **Mohammed Siraj Chunnawala**

Senior Director – IT Advisory

- Bachelor of Engineering from National Institute of Technology, Karnataka, India
- Certified Oracle eBusiness Suite Human Capital Management Consultant
- Certified Fusion Human Capital Management & Taleo Learn Consultant
- Joined RSM Kuwait in Apr'16; Previously with EY for 3 years, KPMG for 9 Years and TCS for 2 years. 12+ years of experience in IT Strategy & Enablement, RFP Preparation/Review/Evaluation, Program Management including Quality Assurance, Solution Architecture, Change Management, Business Process Re-engineering, End-to-End ERP Cycle including Deployment, Support and Training
- He has graduated in Mechanical Engineering from Prestigious National Institute of Technology, Surathkal, Karnataka



**Rabee Al Maki**  
Director – IT Advisory

- TOGAF 9 Certified from Open Group– Apr 2011
- Project Management Professional Certified (PMP) from Project Management Institute (PMI) – Mar 2010
- Oracle 11i Financials Certified Professional Consultant – Jul 2009
- BSc in Computer Science from Damascus University, Syria – 1997
- Rabee is a Senior Manager in the Advisory Services at RSM Kuwait joint in 2016
- He Joint one of the big four consulting firms in 2010 to deliver advisory services in MENA, with main focus on technology enablement and transformation projects.
- He Joint investment company in Kuwait 2005 as a functional consultant to support the implementation of Oracle E-Business suite solution.
- He started his career as a techno functional for Oracle E-Business Suite in one of the international system integrators in 1998, where he implemented multiple ERP solution in GCC countries.
- He graduated from Damascus university in 1997, BSc in Computer Science.



## Anoop Samuel

Senior Manager – Analytics Advisory

- Master of Business Administration, Kent State University, USA
- Bachelor of Engineering (Computer Science), Manipal Institute of Technology, India
- Member of the Institute of Internal Auditors, USA
- Associate Member, Association of Certified Fraud Examiners, USA
- Computer Assisted Audited Techniques to enhance assurance on internal and external audits by analyzing 100% of transactional data.
- Enabling monitoring of performance and risk indicators on a continuous and real time basis.
- Addressing Data integrity and validity issues for ERP migrations, process improvement projects, normalization and consolidation efforts.
- Forensic Analysis of transactional data to uncover instances of potential fraud, control over-rides and process/control gaps.
- Combining the latest data visualization techniques with traditional data analysis platforms like (SQL, ACL, etc.) to enhance Business Intelligence / Management Reporting mechanisms for clients with minimal infrastructure/ERP changes.



2.4 TAX



## Ravi Kumar, ACA

### Director – Tax

- Bachelor of Science from Nagarjuna University, India in 1986.
- Chartered Accountant and Associate member of the Institute of Chartered Accountants of India (ICAI) since 1990.
- Over sixteen years of tax experience in Kuwait and in the Middle East and is responsible for providing tax services to a number of international clients in the following industries, namely, Oil and gas, Airline, Construction, Hotels, Telecommunications, Courier, Power and Franchises.
- Provided tax consultancy services to resolve double taxation issues and other local tax issues in China, Indonesia and Tunisia to a local oil and gas organization.
- Provided world wide ad-hoc tax consultancy and assisted in preparation of policies and procedures manual for the management of worldwide taxes to a Regional Airline. Managed a project for Government organization which involved carrying out a comparative analysis of GCC states to assess each country's competitive advantage and disadvantage in attracting foreign investment.
- Providing tax planning advises from the commencement of operations until obtaining the final tax clearance certificates for various multinational companies.



**Walaa El Attar**  
Senior Manager – Tax

- Bachelor of Commerce from Alexandria University, Egypt in 2003.
- Has developed a strong understanding of NLST and Zakat regulations in Kuwait.
- He advises clients on various NLST and Zakat related issues in Kuwait including the problems faced by various companies in the areas of allowable deductions and other issues.
- Provided technical support and supervision in relation to tax compliance services rendered to several local and multinational companies with respect to their Kuwait tax matters.
- Also has significant experience in interpreting Double Tax Treaties and advising companies on structuring of their operations in Kuwait.
- Acts as a sounding board and a source of independent perspectives to clients and associates on NLST and Zakat related issues.



## 4. SELECTED CLIENTS

# Selected Clients

## Financial Services



بيت التمويل الكويتي  
Kuwait Finance House



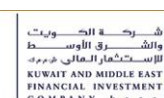
Kuwait Clearing Company



الشركة الشرقية القابضة (K.S.C)  
Orient Holding Company (K.S.C)



شركة أعيان للإجارة والاستثمار  
A'AYAN LEASING & INVESTMENT CO.



## Aviation





# Selected Clients

## Leisure & Hospitality



## Medical



## Logistics



## Telecom & Technology



# Selected Clients

## Real Estate



## Education



# Selected Clients

## Oil & Energy



## Retail



## Automotive



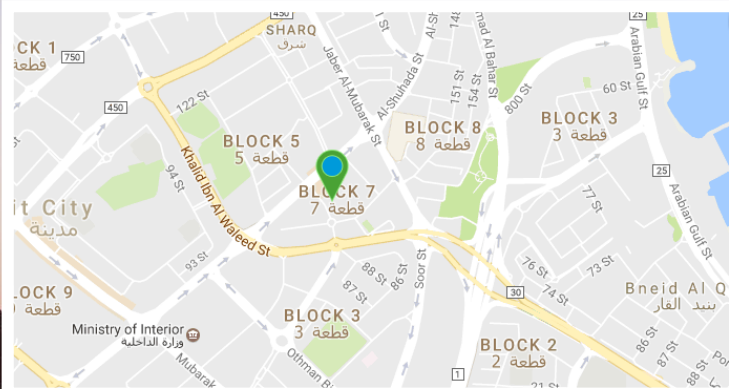
## Construction & Building Materials





## 6. CONTACT DETAILS

# CONTACT DETAILS



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