

# OPPORTUNITIES FOR EXPANDING AND GROWING YOUR BUSINESS IN EUROPE!



# THE NETHERLANDS - GATEWAY TO EUROPE

FAST FACTS ABOUT THE NETHERLANDS 17.4 MILLION PEOPLE 33.800 SQ KM LAND AREA **5TH LARGEST ECONOMY** UROPEAN UNION IN THE EUROPEAN UNION **1st LARGEST** SEAPORT IN EUROPE 2nd BEST CONNECTED AIRPORT IN THE WORLD **STATE OF THE ART** (DIGITAL) **INFRASTRUCTURE** 

## THE NETHERLANDS

WHY THE NETHERLANDS IS A PERFECT PLACE FOR INVESTMENT AND BUSINESS DEVELOPMENT



WELL EDUCATED, MORE THAN 90% IS FLUENT IN ENGLISH



STRATEGIC LOCATION

HOME TO WORLD'S 2nd BEST CONNECTED AIRPORT AND EUROPE'S LARGEST SEAPORT



GREAT COUNTRY FOR BUSINESS
RANKED AS 5TH MOST
COMPETITIVE AND INNOVATIVE
IN THE WORLD



AT THE CENTER OF EUROPEAN
CONSUMER MARKET
244 MILLION CUSTOMERS WITHIN 48H



COMPETITIVE FISCAL CLIMATE
MANY FEATURES THAT HELP MNES
THRIVE (LOW CIT)



OVERALL STABILITY IS KEY
MACROECONOMICALLY,
POLITICALLY AND FINANCIALLY
SECURE

CITIZENS AND ENTREPRENEURS FROM EUROPEAN ECONOMIC AREA **DO NOT REQUIRE A PERMIT** TO PURCHASE REAL ESTATE IN THE NETHERLANDS





FREEDOM OF BUSINESS ACTIVITY
FOR CITIZENS OF EUROPEAN
UNION MEMBER STATES, NORWAY,
ICELAND, LIECHTENSTEIN AND
COUNTRIES HAVING AGREEMENTS
WITH THE EU

THE NETHERLANDS OFFERS MANY INCENTIVES TO ATTRACT FOREIGN INVESTMENT AND ENCOURAGES INNOVATION AND ENTREPRENEURSHIP





FAST DISTRIBUTION FROM THE NETHERLANDS.



IN 24 HOURS - TO CITIES IN THE MOST DENSELY POPULATED PART OF EUROPE IN 48 HOURS TO THE ENTIRE CONTINENT





# THE NETHERLANDS

WHY THE NETHERLANDS IS A PERFECT PLACE FOR INVESTMENT AND BUSINESS DEVELOPMENT



	Prime Rents (€/m³/year)	Vacancy Rate (%)	
AMSTERDAM (THE NETHERLANDS)	460	6.2	
BERLIN (GERMANY)	480	1.5	
LONDON (UNITED KINGDOM)	1407	5.7	
PARIS (FRANCE)	880	4.9	
MADRID (SPAIN)	435	8.4	
ROME (ITALY)	450	8.0	
DUBLIN (IRELAND)	670	5.1	

THE NETHERLANDS	GERMANY	SWEDEN	UK	NORWAY	DENMARK	BELGIUM
1,330	1,550	1,850	2,010	2,100	2,200	2,240

CONSTRUCTION COST FOR A 2,500 M2 PRODUCTION HALL (EUR THOUSAND)



## THE NETHERLANDS

WHYIT IS A PERFECT PLACE FOR INVESTMENT AND BUSINESS DEVELOPMENT





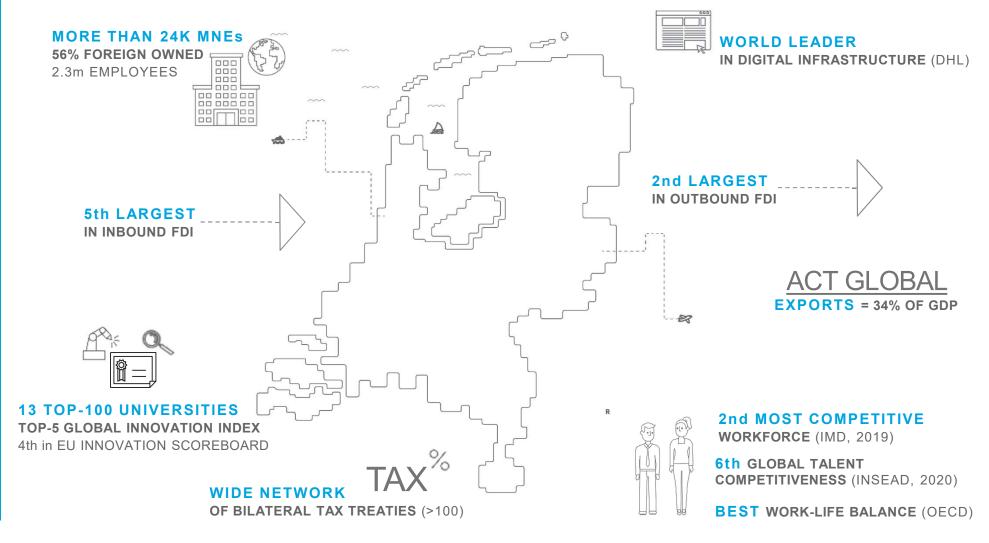
Driven by the entrepreneurial spirit, a highly educated workforce is at the forefront of European innovation and the true gateway to Europe.



source: NVM Business, 2020

# WHY GLOBAL COMPANIES ARE BASED IN THE NETHERLANDS

RATHER THAN SHOWING WORLD FAMOUS BUSINESS LOGO'S, SOME QUICK FACTS WHY IN 2019 (PRE-COVID) A RECORD NUMBER OF FOREIGN COMPANIES INVESTED IN THE NETHERLANDS:





### KEY SECTORS IN THE NETHERLANDS

THE DUTCH PEOPLE BUILT UP A LONG HISTORY IN TRADING ACROSS BORDERS AND ARE FAMOUS FOR THEIR MERCANTILE AND EXPLORATIVE SPIRIT. MANY SECTORS THRIVE IN THE COUNTY, THEREFORE WE WOULD LIKE TO TOUCH UPON A FEW:

#### **IT & TECHNOLOGY**



AS EUROPE'S MOST WIRED COUNTRY (2<sup>nd</sup> IN THE WORLD FOR ONLINE CONNECTIVITY), SPEED AND RELIABILITY ARE GUARANTEED THROUGH ITS EXCELLENT DIGITAL INFRASTRUCTURE. THE COUNTRY HOSTS WORLD'S LEADING INTERNET DATA NODE. AMS-IX.





HOLLAND IS COUNTRY OF CHOICE FOR MANY IT COMPANIES, WHETHER THEY FOCUS ON AI, FINTECH, CYBER SECURITY OR DATA (CENTERS). FAVOURED LOCATIONS ARE THE CAPITAL AND HUBS NEAR THE WORLD FAMOUS TECH UNIVERSITIES IN TWENTE, DELFT AND EINDHOVEN. THE COUNTRY IS HOME TO SOME OF THE WORLD LEADING BUSINESSES INVOLVED IN DEVELOPMENT OF HIGH TECH SYSTEMS (E.G. CHIP MANUFACTURING)

#### **LIFE SCIENCES & HEALTH**



THE NETHERLANDS HAS A RECORD OF PIONEERING IN THE LIFE SCIENCES INDUSTRY AND HOSTS MORE THAN 3.100 R&D COMPANIES IN LIFE SCIENCES AND 420 BIO-PHARMACEUTICAL COMPANIES WHICH EMPLOY MORE THAN 65.000 PEOPLE.



AFTER BREXIT, THE EUROPEAN MEDICINES AGENCY MOVED TO HOLLAND AND ITS KNOWLEDGE INSTITUTIONS AND BUSINESSES MADE THE COUNTRY  $4^{\text{TH}}$  IN WORLDWIDE PATENT APPLICATION FOR MEDICINE TECHNOLOGY,  $6^{\text{TH}}$  FOR BIO TECHNOLOGY AND  $8^{\text{TH}}$  IN PHARMACEUTICS.



# **KEY SECTORS IN THE NETHERLANDS (2)**

#### **AGRIFOOD**



FROM FARM TILL FORK THE COUNTRY IS WORLD LEADER IN FOOD INNOVATION. WHEN IT COMES TO AGRICULTURAL PRODUCTS THE NETHERLANDS IS THE WORLDS 2<sup>ND</sup> LARGEST EXPORTER AND 15 OUT OF 20 OF THE BIGGEST AGRIFOOD FIRMS HAVE MAJOR PRODUCTION OR R&D FACILITIES HERE.

FURTHERMORE, WAGENINGEN UNIVERSITY & RESEARCH IS A WORLD LEADING INSTITUTION IN REVOLUTIONIZING THE AGRICULTURAL AND FOOD INDUSTRY.

#### **TRANSPORT & LOGISTICS**



ITS STRATEGIC LOCATION MADE THE LOGISTICAL SECTOR A DRIVING FORCE IN THE COUNTRY'S SUCCESS. IT IS LOCATED AT THE EPICENTER OF THE EUROPEAN ~~ CONSUMER MARKET. FOR CENTURIES THE NETHERLANDS HAS BEEN EUROPE'S FRONT DOOR FOR TRADE. SCHIPHOL INTERNATIONAL AIRPORT (AMSTERDAM) AND THE PORT OF ROTTERDAM ARE WITHIN SHORT DRIVING DISTANCE. IN ADDITION IT IS HOME TO 6 OF 25 EUROPEAN LOGISTIC HOT SPOTS. TOTAL VALUE ADDED OF

THE SECTOR AMOUNTS TO 55BN EURO A YEAR AND IT EMPLOYS 813,000 PEOPLE.



#### **ENERGY**



THE DUTCH ARE INNOVATORS IN THE RENEWABLE ENERGY SECTOR, FOR EXAMPLE IN THE FIELD OF GREEN HYDROGEN AND OFF SHORE WIND FARMS. THE COUNTRY HAS COMMITED TO THE PARIS CLIMATE AGREEMENT AND IS RAPIDLY STRIVING TOWARDS A SUSTAINABLE FUTURE.

# WHAT YOUR NEEDS ARE

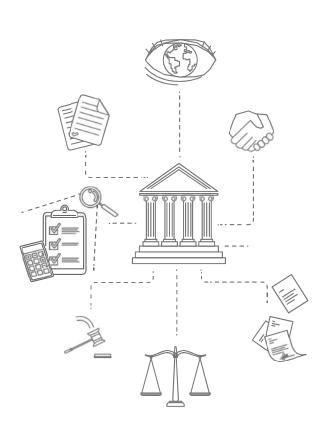
WHAT IS NEEDED TO START BUSINESS IN THE NETHERLANDS

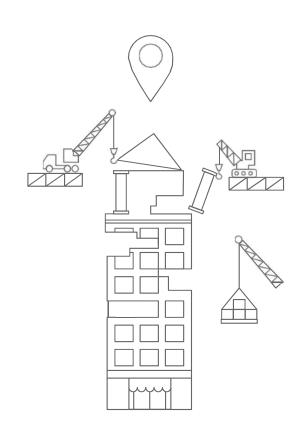


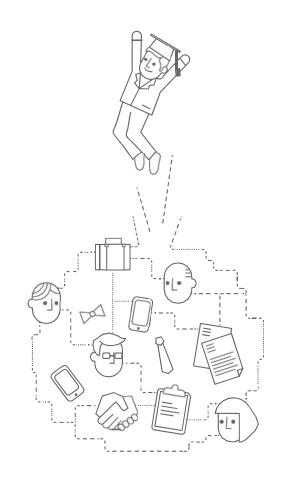
PROPER TAX AND LEGAL STRUCTURE FOR YOUR OPERATIONS

LOCATION

**QUALIFIED WORKERS** 



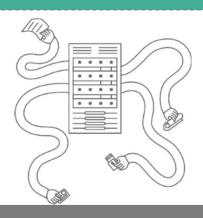








PROVIDE AN EXTENSIVE FDI PROGRAMME FOR A RED CARPET ENTRY IT RANGES FROM THINKING ABOUT STRATEGY TILL COMPOSING A BUSINESS PLAN AND CONDUCTING RESEARCH AND ANALYSIS INCORPORATION OF YOUR
COMPANY AND ADVISE ON
THE MOST EFFECTIVE
BUSINESS MODEL AS WELL
AS PROPER TAX
AND LEGAL FRAMEWORK



PROVIDING A LOCATION STUDY AND HELP FINDING OFFICE/WAREHOUSE SPACE THROUGH THE TOP AGENCIES WE COOPERATE WITH



ADVISE YOU ON THE PURCHASE OF AN EXISTING COMPANY (MERGERS AND ACQUISITIONS)



OFFER YOU DEDICATED PROJECT MANAGEMENT OFFICERS AND FULL MAINTENANCE AFTER INCORPORATION

TAKE ADVANTAGE OF INVESTING IN THE NETHERLANDS!



TO SIMPLIFY YOUR DAILY OPERATIONS, WE ENSURE COMPREHENSIVE SERVICE

BUSINESS CONSULTING

AUDIT, ACCOUNTING

TAX ADVISORY & PAY ROLI

RSM provides specialist consultancy services to support your business in the short, medium or long term. The key to our working style is partnership. We start by understanding the challenges that your business is facing, then bring on board experts from our global network to provide the precise consultancy support you require, and work with you to propose solutions that answer your needs.

#### Our consulting activites include:

- Strategies for business growth, such as foresight and ideation; business plan writing and validation, research and analysis including location studies, entry strategy, competitor and industry analysis;
- Carefree incorporation, set-up and maintenance of your entity through our extensive FDI programme;
- · Advisory on Risk & Regulatory compliance;
- Sustainability and adhering to ESG standards;
- · Technology and IT system design consulting;
- Dedicated project management officers.



SO YOU CAN FOCUS ON YOUR CORE ACTIVITIES!



TO SIMPLIFY YOUR DAILY OPERATIONS, WE ENSURE COMPREHENSIVE SERVICE

BUSINESS

AUDIT, ACCOUNTING
AND REPORTING

TAX ADVISORY & PAY ROLI

Financial information and internal control are essential to your business operations. They form the foundation of your company and enable you to determine direction.

Our accountants and consultants look beyond the figures. We consider the figures as a basis for discussions regarding expansion plans, financing, risks or strategic reformulations. In that respect, we would like to act as an involved sparring partner and confidential advisor. In doing so, you benefit from all our different types of in-house expertise.

#### Our Audit, Accounting and Reporting services entail:

- Preparation and implementation of the company's accounting policies;
- Advisory and set-up of Internal Control framework;
- Daily bookkeeping and preparation of the statutory financial statements;
- Audit or review of the statutory financial statements;
- Consolidation and management reporting;
- Reporting to statistical offices, the Dutch National Bank (DNB) and other financial authorities:
- Bridging reports for differences between local GAAP / Dutch GAAP / IFRS
- Other services like special investigations, subsidy audits, pre-audit services and advisory around financing.



SO YOU CAN FOCUS ON YOUR CORE ACTIVITIES!



TO SIMPLIFY YOUR DAILY OPERATIONS, WE ENSURE COMPREHENSIVE SERVICE

BUSINESS CONSULTING AUDIT, ACCOUNTING

AND REPORTING

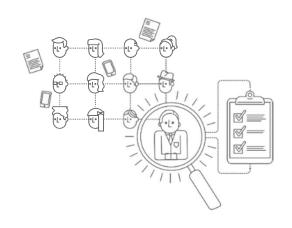
**TAX ADVISORY & PAY ROLL** 

Tax legislation is in a constant state of flux. Any change can have a major impact both on your business and your private life. It is important to choose a position and make as efficient use of the rules as possible. RSM follows a proactive, integrated approach that focuses on the business as a whole. Our highly qualified tax advisers closely monitor the trends in tax legislation and provide you with solutions that are in line with your expectations.

#### Our tax advisory services include :

- Corporate tax compliance;
- Incentive schemes for management staff;
- Tax and fiscal advisory, inspections, audits, opinions and planning;
- Transfer pricing;
- VAT compliance.

In addition, our Global Employer Services (GES) professionals offer a proactive, personalized service to meet your needs, end-to-end, by partnering with both global mobility leaders and individual assignees, while ensuring that all global tax obligations are met in the most cost-effective manner possible. This would include registering employer and employees with the social insurance system and preparing reports, payroll and administration thereof.



SO YOU CAN FOCUS ON YOUR CORE ACTIVITIES!

# DO IT NOW – TRANSFER (PART OF) YOUR BUSINESS TO THE NETHERLANDS AND TAKE ADVANTAGE OF:

- Highly talented, educated and multilingual workforce;
- Fiscal friendly climate and allowances;
- Newest developed technologies and innovative culture;
- State-of-the-art (technological) infrastructure;
- Instant proximity to 244 million potential customers;
- Well-developed supply base (possibility source all materials and equipment effortlessly);
- Shorter order execution time;
- Production and distribution close to the place of demand.



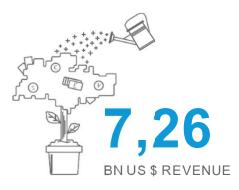




## **WHO WE ARE**

RSM – THE LEADING NETWORK OF ADVISORY AND AUDITING COMPANIES

OVER
860
OFFICES
123
COUNTRIES





RSM THE NETHERLANDS - AUDIT, TAX AND CONSULTING



9 OFFICES





RSM BUSINESS PRINCIPLES





COMMITTED

RESPONSIBLE

UNCONVENTIONAL

PROGRESSIVE

SHOULD YOU HAVE ANY QUESTIONS, PLEASE CONTACT US.

WWW.RSMNL.COM INFO@RSMNL.NL T: + 31 (0)23 530 04 00



**RSM THE NETHERLANDS** 

Alkmaar Amsterdam Eindhoven Heerlen Hoofddorp Maastricht Rotterdam Utrecht Venlo



# THE POWER OF BEING UNDERSTOOD

**AUDIT I TAX I CONSULTING** 

