

## Integrated services to private equity

**THE POWER OF BEING UNDERSTOOD**  
AUDIT | TAX | CONSULTING



*RSM provides a full range of services to private equity firms and their portfolio companies in the Netherlands and globally*

*RSM Netherlands works closely together with other members of the RSM International network to deliver the full range of transaction related services*

*We ensure that our clients maintain the level of services that they expect, whilst getting the additional benefit of local expertise*

*We understand the local issues surrounding tax, language and culture, and are experienced in providing cross-border services*



A global, co-ordinated approach  
to private equity

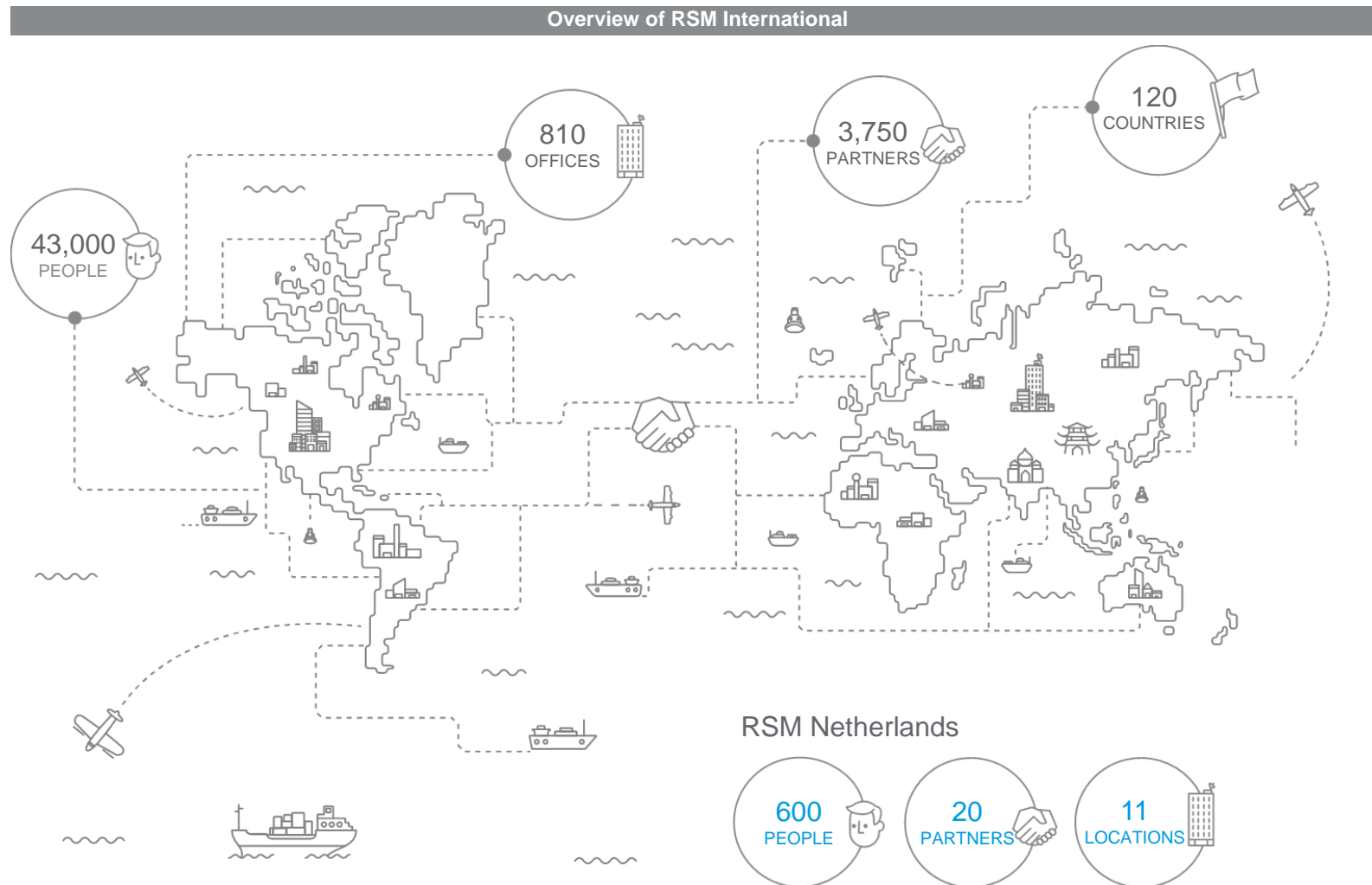
Every RSM firm, wherever located in the world, shares the same high standard of quality making us the right partner to both locally and internationally focused Private Equity firms

*RSM International is one of the fastest growing networks and leading provider of audit, tax and consulting services to middle-market companies globally*

*Through our international network, we provide premier advisory services worldwide, drawing on industry and service line experts in over 120 countries*

*By having a dedicated team in every major business centre around the world we are able to source local knowledge, leverage existing relationships and provide on the ground support, regardless of the assignment or region*

*We empower clients to move forward with confidence and realise their full potential*



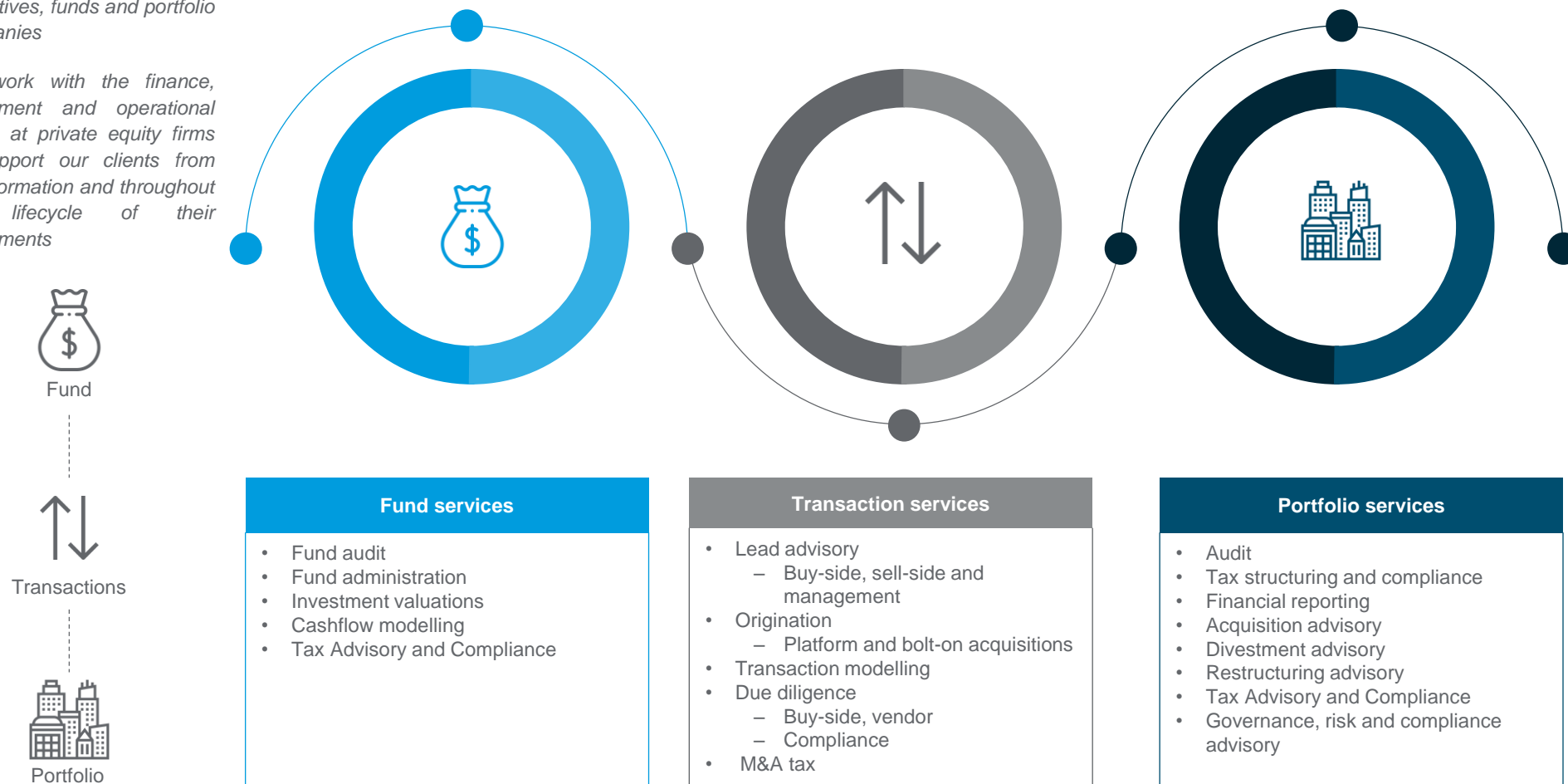


# RSM provides a broad range of services to private equity executives, funds and portfolio companies, with a true dedication to the mid-market

*RSM provides a broad range of services to private equity executives, funds and portfolio companies*

*We work with the finance, investment and operational teams at private equity firms to support our clients from their formation and throughout the lifecycle of their investments*

## Private equity coverage

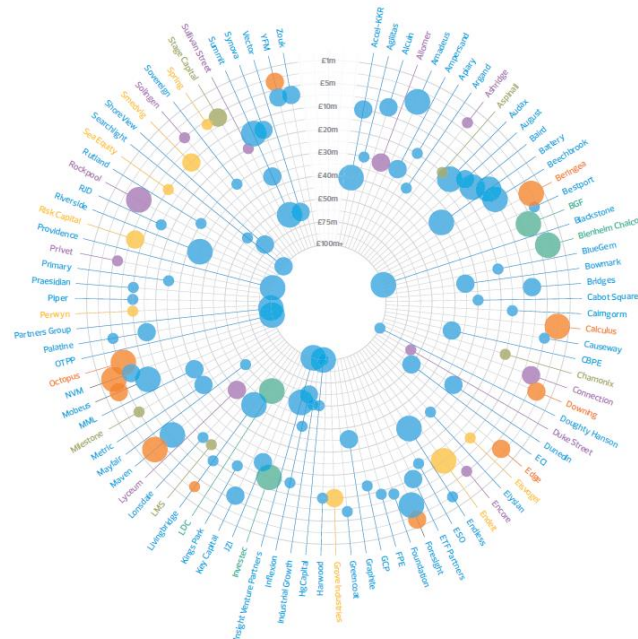


# Our global and local private equity clients

## Selected global private equity clients

### Our private equity clients

- Portfolio size of 21+
- Portfolio size of 11-20
- Portfolio size of 1-10
- Pooled fund
- Family office
- Deal by deal
- VCT
- Balance sheet
- Run off



## Selected local private equity clients



## Our global and local clients operate in sectors with RSM's focus

Consumer	Industrial	Business services	TMT	Public
Consumer products ●	Manufacturing ●	Consultancy ●	Technology ●	Healthcare ●
Retail, wholesale and distribution ●	Energy & resources ●	Transport & logistics ●	Tele-communications ●	Life sciences ●
Leisure & hospitality ●	Renewables ●	Facilities ●	Media & entertainment ●	Pharmaceuticals ●
		Financial Services ●		



Our services explored





# Fund services

Services to private equity

*RSM provides a range of services to the compliance teams of private equity firms, supporting domestic and international private equity firms with financial reporting, regulation and compliance*

*We also provide a dedicated approach to the finance team of a private equity firm, utilising a specialist team to meet your audit, tax and compliance needs*

*We have expertise located in key jurisdictions globally, to ensure that we can provide the international capability you require*

## Audit and tax

- Fund audit and compliance
- Fund manager audit
- IFRS reporting

## Tax

- Tax Advisory
- Tax Compliance
- Personal tax for PE and portfolio executives
- Management participation plans
- Private Wealth services
- Family Office services

## Outsourcing

- Outsourced bookkeeping and management accounting
- VAT return preparation
- Financial statement preparation
- LP reporting
- In-House Tax
- Internal audit

## Valuations and modelling

- Investment valuations
- Purchase price allocations
- Carry calculations





# Transaction services

Services to private equity

We provide a full range of advisory services, including M&A lead advisory, debt advisory, due diligence and technical services such as M&A tax and financial modelling. Our Financial Advisory team is a significant force in the mid-market.



We know and understand the deal making community



We have 25+ professional nationally, who will provide hands-on senior led services



Mid-market focus – every transaction is important to us



In-depth knowledge of the market – including buyers for any divestments and targets for future acquisitions



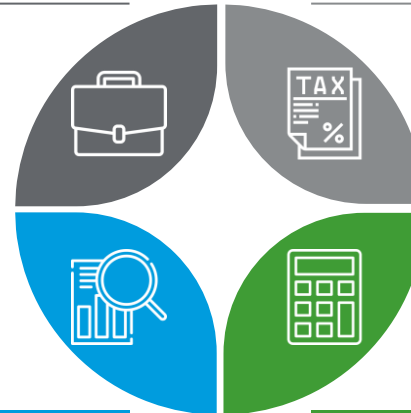
Global reach

## Corporate Finance

- Clients range from private equity to SME+ and corporates
- Detailed buyer research and analysis
- Leading negotiations
- Project management
- Debt advisory

## M&A tax

- Pre- and post-deal tax structuring
- CIT, VAT and employment taxes
- Shareholder estate planning
- Management participation plans
- Tax clearances and rulings
- Transfer Pricing modelling



## Due diligence

- Advising both buyers and sellers
- Financial, tax and compliance due diligence
- Sale and purchase agreements
- Deal completion mechanisms
- Vendor support services

## Valuations / Financial modelling

- Valuations, reporting, consultancy and review / analytical evaluation
- Transaction modelling for acquisitions
- Operational models for divestments and spin-offs





## Portfolio services

Services to private equity

*Through the experience of working with hundreds of businesses with PE support, we understand the requirement to field a responsive and experienced team that can identify and prioritise key challenges and deliver a focused solution in strict time frames*

*We have a focused, national team of audit and tax professionals that work with private equity-backed companies*

*We provide over 25 different services to businesses across a range of sectors. With 11 offices across The Netherlands, we are local to most companies. We ensure that our teams across the country leverage RSM's considerable private equity experience to provide effective solutions to portfolio companies across the country and outside the Netherlands due to our global coverage*





Our professionals



# Our dedicated professionals

## Our audit professionals



**Marco Hammer**  
**Audit Partner**  
*Utrecht, the Netherlands*

E: MHammer@rsmnl.nl M: + 31 (0)6 – 43 89 24 77



**Gerard van der Waal**  
**Audit Partner**  
*Rotterdam, the Netherlands*

E: GvdWaal@rsmnl.nl M: +31 (0)6 – 57 75 48 50



**Sander Fokker**  
**Director Audit**  
*Amsterdam, the Netherlands*

E: SFokker@rsmnl.nl M: +31 (0)6 – 23 36 70 54



**Albert van Wijk**  
**Director Audit**  
*Eindhoven, the Netherlands*

E: AvanWijk@rsmnl.nl M: +31 (0)6 – 11 83 50 73

## Our tax professionals



**Marco Jansze**  
**M&A Tax Partner**  
*Amsterdam, the Netherlands*

E: MJansze@rsmnl.nl M: + 31 (0)6 – 24 81 64 81



**Aiko Koster**  
**M&A Tax Partner**  
*Utrecht, the Netherlands*

E: AKoster@rsmnl.nl M: +31 (0)6 – 30 73 06 87



**Yvette Gorter**  
**Director M&A Tax**  
*Amsterdam, the Netherlands*

E: YGorter@rsmnl.nl M: +31 (0)6 – 23 85 17 61



**Luc de Corte**  
**Director M&A Tax**  
*Eindhoven, the Netherlands*

E: LdeCorte@rsmnl.nl M: +31 (0)6 – 52 71 78 40

## Our M&A professionals



**Cora van Dijk**  
**FAS Partner**  
*Utrecht, the Netherlands*

E: CvDijk@rsmnl.nl M: + 31 (0)6 – 54 38 48 03



**Bart Severijns**  
**Head of Corporate Finance**  
*Utrecht, the Netherlands*

E: BSeverijns@rsmnl.nl M: +31 (0)6 – 13 12 71 07



**Marcel Vlaar**  
**Director Due Diligence**  
*Amsterdam, the Netherlands*

E: MVlaar@rsmnl.nl M: +31 (0)6 – 47 98 24 45



**René van Bruggen**  
**Director Valuations**  
*Haarlem, the Netherlands*

E: RvBruggen@rsmnl.nl M: +31 (0)6 – 22 38 87 10



---

## **RSM Netherlands Corporate Finance B.V.**

Maliesingel 26  
3581 BH Utrecht  
The Netherlands  
T +31 (0) 30 231 73 44  
[www.rsmnl.com](http://www.rsmnl.com)

RSM Netherlands Corporate Finance B.V. is a member of the RSM network and trade as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction. All assignments are subject to our general terms and conditions, these can be sent on request free of charge. RSM Netherlands Corporate Finance B.V. is registered at the Chamber of Commerce under number 16065031 and has offices in Alkmaar, Amsterdam, Haarlem and Utrecht.

© 2020 RSM, all rights reserved.

