

THE POWER OF BEING UNDERSTOOD
ASSURANCE | TAX | CONSULTING



RSM Tanzania

Company Profile

Nima

One of the
RSM team



In a world of complexity and uncertainty, change is both inevitable and vital. We exist to empower our clients and our people for the future and give them the confidence to Take Charge *of* Change.

Experience the Power of Being Understood

At RSM, we deliver The Power of Being Understood to our clients, colleagues and the community.

The business world is evolving rapidly. Through advances in technology, communications and infrastructure, business barriers are disappearing and each day, we become ever more global.

In this fast-paced environment, you need an advisor that thinks ahead and rapidly responds to your changing needs. At RSM, we build strong relationships based on a deep understanding of what matters most to our clients.

RSM's 2024 Global Financial Results

HIGHLIGHTS

Revenue growth

of 6%* to US\$10bn**

*2023 global fee income US\$9.4bn

** Revenue growth percentage calculated using constant currency conversions

RSM statistics



65,000

People worldwide



900

Offices



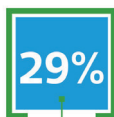
120

Countries

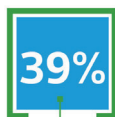
Service line revenue split



Assurance

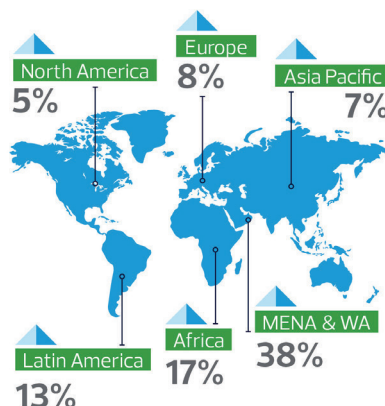


Tax



Consulting

Growth by region



E.J. Nedder
CEO, RSM International

“ This year's results demonstrates both our clients' and Member Firms' resilience amidst challenging market conditions. As we look ahead to 2025, our organization is committed to building on this solid foundation through evolving the global RSM experience to truly enable our clients and our people to unlock value and take charge of change.

RSM's Presence In Eastern Africa



It is our strong collaborative approach that differentiates us. We will strive to truly understand you, your strategies and your aspirations and endeavour to be considered the advisor of choice to your business.

By sharing the ideas and insights of our most senior professionals, we bring our expert local and global knowledge and resources to your environment, so you feel understood and empowered to move forward with confidence.



04 Partners /Directors



70+ Minds



Dar es Salaam Office



ISO Certified



17+ years



Our office is located in:

- Dar es Salaam

Associate offices:

- Nairobi
- Mombasa
- Kampala

Gender equality

Leadership Level – 58% Female

Staff in Tanzania – 48% Female

Our Purpose, Values and Promise

Instill confidence in a world of change

People

Drive an unrivalled, inclusive culture and talent experience

Clients

Deliver rich, personalised experiences through market-leading insights

Technology

Champion and embrace future-focused agile, digital and global delivery models

Solutions

Win with industry and compelling global products and services

Continue to lead the middle market

Harness global strength
Maximise relevance
Empower our brand

Purpose

Strategy

The Power of Being Understood | The Power of Understanding

Promise

Caring | Curious | Collaborative | Courageous | Critical thinkers

Behaviours

Respect and uncompromising integrity | Succeeding together
Excellence in all we do | Impactful innovation | Acting responsibly

Values

2030 RSM Global Strategy: **Taking Charge of Change**

This is the POWER OF BEING UNDERSTOOD. This is the RSM experience and our commitment to you.

ASSURANCE

- STATUTORY AUDITS INCLUDING LISTED COMPANIES
- REVIEWS AND COMPILATION ENGAGEMENTS
- INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) SUPPORT AND IMPLEMENTATION GUIDANCE
- AUDITS AND REVIEWS OF PUBLIC SECTOR DONOR-FUNDED PROJECTS

MANAGEMENT CONSULTING

- CORPORATE STRATEGY
- GOVERNANCE
- BUSINESS REVIEWS
- FAMILY BUSINESS AND SUCCESSION PLANNING
- DOCUMENTING POLICIES AND PROCEDURE
- REVIEW OF MANAGEMENT INFORMATION SYSTEMS
- DESIGN AND IMPLEMENTING OF ACCOUNTING
- PREPARATION OF ACCOUNTING MANUALS
- ESG CONSULTING SERVICES

RISK ADVISORY

- INTERNAL AUDITS
- INVESTIGATION AND FORENSIC ACCOUNTING SERVICES
- INFORMATION TECHNOLOGY AND SYSTEMS AUDITS

LEGAL AND SECRETARIAL

- ENTITY SET UP
- COMPANY SECRETARIAL SERVICES
- MERGERS AND ACQUISITIONS
- LEGAL DUE DILIGENCE
- LEGAL COMPLIANCE SUPPORT
- INTELLECTUAL PROPERTY
- TRANSACTION SUPPORT AND LEGAL CONTRACT REVIEW
- EMPLOYMENT AND LABOUR ADVISORY
- WORK AND RESIDENCE PERMITS
- DISSOLUTION OF ENTITIES

TAX SERVICES

- CORPORATE AND PERSONAL TAX FILING AND COMPLIANCE SUPPORT
- HEALTH CHECKS AND TAX DUE DILIGENCE
- INTERNATIONAL TAX AND TRANSFER PRICING
- TAX ADVISORY INCLUDING CORPORATE RESTRUCTURING
- MANAGING REVENUE AUTHORITY AND TAX DISPUTE RESOLUTIONS
- INDIRECT TAX COMPLIANCE SUPPORT
- TAX REFUND APPLICATIONS
- TAX TRAINING AND COMPLIANCE

OUTSOURCING

- BOOKKEEPING
- MANAGEMENT ACCOUNTS (REPORTING)
- PAYROLL SERVICES
- GRANT MANAGEMENT
- BUDGETING AND CASH FLOW FORECASTING
- SECONDMENTS
- CAPACITY BUILDING AND TRAINING

TRANSACTION ADVISORY

- MERGERS AND ACQUISITIONS
- DUE DILIGENCE
- VALUATIONS
- TRANSACTION SUPPORT AND LEGAL CONTRACT REVIEWS
- LITIGATION SUPPORT
- CORPORATE RESTRUCTURING AND TURNAROUND

Rachel

One of the
RSM team



We are compelling to our clients and our people, digital in our approaches,

this, we bring together the full power of our global organisation and ensure our future success.



LINA RATANSI

BCom, PGDFM, FCPA (T), CPA (K)

Managing Partner
Tanzania

Started her career in the accountancy profession in 1993 and has diverse experience in areas of audit and assurance services, taxation and business process outsourcing. Founded the Tanzania practice in 2007. She is the former President of Entrepreneurs' Organization (EO) Tanzania Chapter, a training portfolio team member with EO Global, and a board member of the European Union Business Group.

Specialisations: Audit & assurance, tax services, transaction advisory, risk advisory, outsourcing and company secretarial services.



NIHLA MAZRUI

BBA, CPA (K), CPA (T), FCCA

Partner
Tanzania

Started her career in the accountancy profession in 2003 and is experienced in various sectors including logistics, manufacturing, trading, insurance and construction. She has extensive experience in providing audit and assurance services to clients in both Kenya and Tanzania. She is the Regional Head of Audit and Head of IFRS.

Specialisations: Audit & assurance, International Financial Reporting Standards (IFRS) guidance, tax services, outsourcing and due diligence.



KANIZLADHA

BA, PDip Finance, FCCA, CPA (T)

Partner
Tanzania

Started her career in the accountancy profession in 2010 and is experienced in health, education, not for profit, manufacturing, logistics and trading sectors.

Specialisations: Internal audit, audit & assurance, investigation & forensic accounting services, financial due diligence, reviews of public sector and donor-funded programmes.



MIT SINAI

ACPA (T), FCCA, CIA, CISA

Director

Tanzania

Started his career in the accountancy and taxation profession in 2013 and specialises in audit and assurance, tax planning and compliance, advisory, managing tax disputes, and handling queries from the Revenue Authority. He is experienced in providing tax services to clients in various sectors including donor-funded entities, logistics, insurance, banking, trading, financial services, hospitality, and manufacturing. He also served as an ACCA Network panel member in Tanzania from 2020 to 2022.

Specialisations: Tax services, corporate and personal tax compliance, tax advisory, risk advisory, internal and external audit, tax due diligence and tax dispute resolutions.





ASHIF KASSAM

FCPA (K), FCCA, CPA (U),
CPA (T), MCI Arb

Managing Partner

Mombasa

Started his career in the accountancy profession in 1994. Ashif is a seasoned professional with diverse experience across specialisations and industry sectors. He helps growth-focused organisations create value, navigate succession challenges and develop acquisition and exit strategies. He has been a member on the International Audit and Assurance Standards Board (IAASB) and has served on diverse boards with experience in corporate governance, family businesses, corporate restructuring and transaction advisory, combining his unique experience in accounting, taxation, valuation and transaction support.

Specialisations: Audit & assurance, transaction advisory, taxation and transfer pricing, management consulting and risk advisory.



ELVIS OGETO

BCom, CPA (K)

Managing Partner

Nairobi

Started his career in the accountancy profession in 1999 and has experience in a diverse range of sectors in the Eastern Africa region and the Republic of Ireland. He is a member of the Institute of Certified Public Accountants of Kenya (ICPAK) work group that developed the Trainee Accountants Practical Experience Framework (TAPEF). He heads the RSM Nairobi office and is also responsible for ethics and independence in Eastern Africa.

Specialisations: Audit & assurance including audits of listed companies, International Financial Reporting Standards (IFRS) guidance, revenue assurance, internal audits, investigation & forensic accounting services and financial due diligence.



JOHN WALABYEKI

BStat, CPA (U), FCCA, ARM

Managing Partner

Uganda

Started his career in the accountancy profession in 1997 and is one of the founding partners of the Uganda firm. He has extensive audit and assurance, taxation and business process outsourcing experience in Uganda, Tanzania, Bermuda and the UK. He is experienced in various sectors including financial services, manufacturing, trading, logistics, not-for-profit, construction, oil and gas among others. He heads the RSM Uganda office and is also responsible for risk and compliance in Eastern Africa.

Specialisations: Audit & assurance of entities in the private and public sector and donor-funded programmes, tax services, risk advisory and internal audit, financial due diligence, outsourcing and company secretarial services.



Technical Capabilities, Awards and Achievements



- ✔ Lina Ratansi, Managing Partner, served on the Technical Board of the National Board of Accountants and Auditors (NBAA), contributing to the development of accounting standards and regulatory guidance in Tanzania.
- ✔ Nihla Mazrui represented RSM Global as an IFRS Champion within the Centre of Excellence and supporting on all technical accounting matters and IFRS in the firm.
- ✔ Mit Sinai received an ACCA Award in recognition of his outstanding performance and commitment to excellence in accounting and finance.
- ✔ RSM Tanzania signed an MoU with Kijani Pamoja to collaborate on the Kilimanjaro Project, a sustainability initiative focused on biodiversity restoration and empowering smallholder farmers and local communities.

Recognitions and Awards

Accredited Certification Body

INTERNATIONAL INSTITUTE FOR QUALITY
AND CAPITAL ENTREPRENEURSHIP

Certified Entrepreneur
to German Standards



Professional Development



Trainee Development - Platinum

In support of

**WOMEN'S
EMPOWERMENT
PRINCIPLES**

Established by UN Women and the
UN Global Compact Office



Scan the QR code to access all our tax guides, accounting insights, and doing business guides in Tanzania.

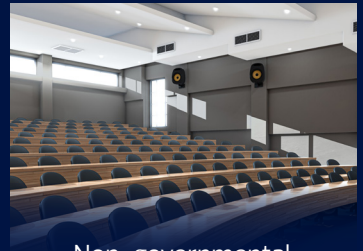
Key Industry Experience



Manufacturing-retail/
consumer products



Real estate & construction



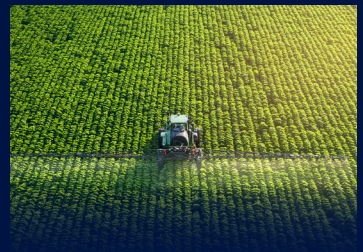
Non-governmental
organisations



Trading



Hospitality



Horticulture & floriculture



Logistics



Health & education



Financial & service
industries



Mining



DAR ES SALAAM

1st Floor, Plot No. 1040,
Haile Selassie Road, Masaki
P.O. Box 79586,
Dar es Salaam, Tanzania

Tel: +255 22 2602714 / 2602774
Email: info@rsmtz.co.tz
Website: www.rsm.global/tanzania
Contact: Lina Ratansi (Managing Partner)

MOMBASA – ASSOCIATE OFFICE

Acacia Center, Mezzanine 1,
Nyerere Avenue
P.O. Box 87227, 80100
Mombasa, Kenya

Tel: +254 41 2311778 / 2312640 / 2224116
Mobile: +254 707 613329
Email: infomsa@ke.rsm-ea.com
Website: www.rsm.global/kenya
Contact: Ashif Kassam (Managing Partner)

KAMPALA – ASSOCIATE OFFICE

6th Floor, DTB Centre,
Plot 17/19, Kampala Road
P.O. Box 31704,
Kampala, Uganda

Tel: +256 414 342780
Email: info@ug.rsm-ea.com
Website: www.rsm.global/uganda
Contact: John Walabyeki (Managing Partner)

NAIROBI – ASSOCIATE OFFICE

1st Floor, Pacis Centre,
Slip Road, off Waiyaki Way, Westlands
P.O. Box 349, 00606
Nairobi, Kenya

Tel: +254 20 3614000 / 4451747 / 8 / 9
Mobile: +254 706 347950 / 772 786111
Email: info@ke.rsm-ea.com
Website: www.rsm.global/kenya
Contact: Elvis Ogeto (Managing Partner)

Follow us for news and more updates on:

 RSM Tanzania

 @rsmtanzania

 RSM Tanzania

RSM Tanzania & RSM (Tanzania) Consulting Ltd are members of the RSM network and trade as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm each of which practices in its own right. The RSM network is not itself a separate legal entity of any description in any jurisdiction. The RSM network is administered by RSM International Limited, a company registered in England and Wales (company number 4040598) whose registered office is at 50 Cannon Street, London, EC4N 6JJ. The brand and trademark RSM and other intellectual property rights used by members of the network are owned by RSM International Association, an association governed by article 60 et seq of the Civil Code of Switzerland whose seat is in Zug. This email is only intended for the person(s) to whom it is addressed and may contain confidential information. Unless stated to the contrary, any opinions or comments are personal to the writer and do not represent the official view of the firms. If you have received this email in error, please notify the firm immediately by reply email and then delete this message irretrievably from your system. Please do not copy this email or use it for any purposes or disclose its contents to any other person. Any person communicating with the firm by email will be deemed to have accepted the risks associated with sending information by email being interception, amendment and loss as well as the consequences of incomplete or late delivery.