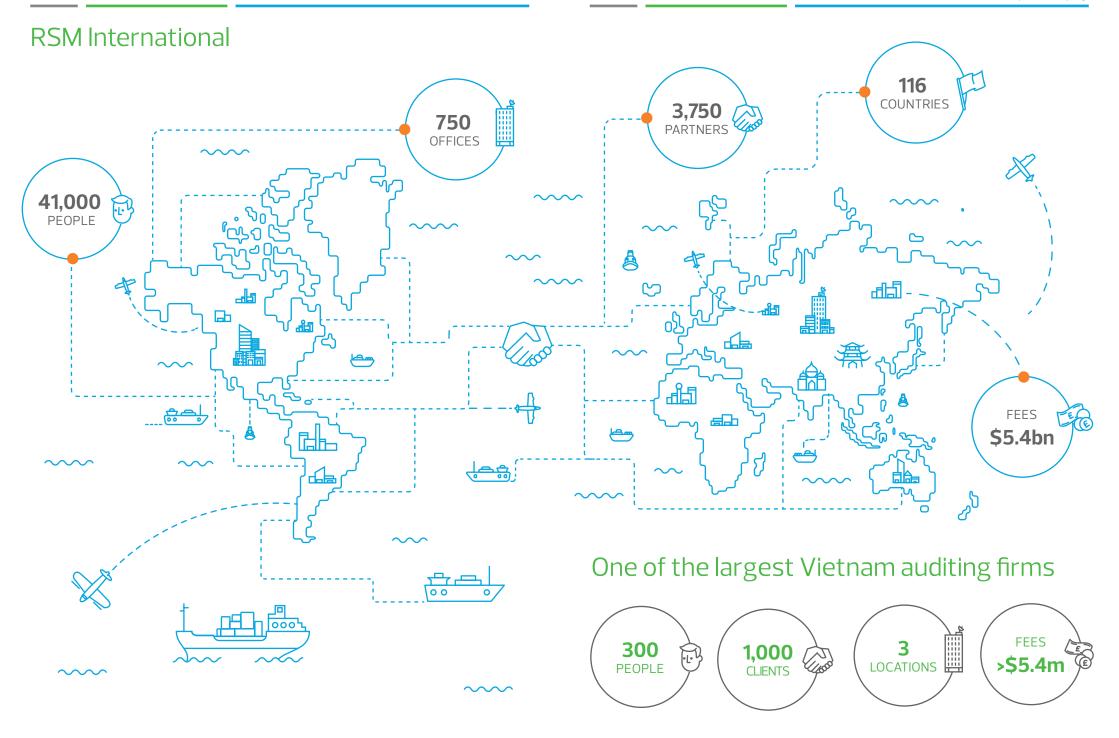
RSM Vietnam Services to private equity

Supporting your transactions

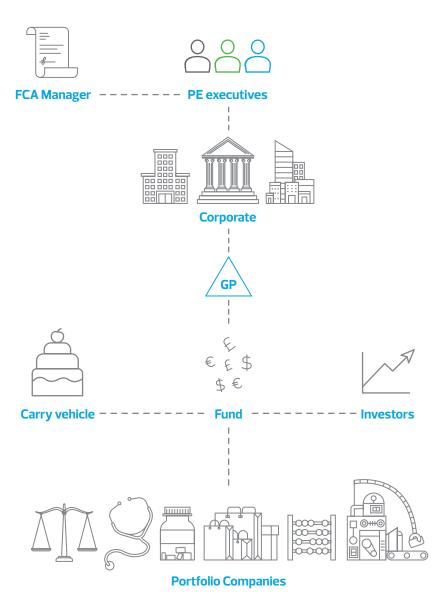






A full suite of services for the PE market

We provide a broad range of services to PE executives, funds and portfolio companies, giving us a deep understanding of the PE market.



PE fund services

- Fund audit
- Fund administration
- Investment valuations
- Cashflow modelling
- Tax structuring
- Cyber security
- Track record verification

- Tax compliance, planning and advice:
 - » Personal tax for PE executives
 - » Non-Vietnam domiciled
 - » Carried Interest

Transactions services

- Lead advisory:
 - » buy-side, sell-side and management
- Origination:
 - » platform and bolt-on acquisitions

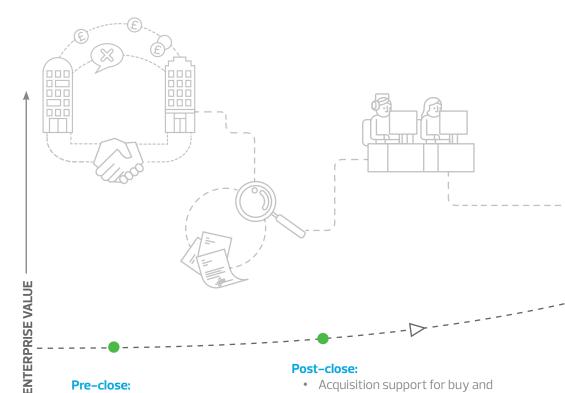
- Due diligence:
 - » buy-side, vendor
 - » tax
 - » IT
 - » operational
 - » HR
 - » environmental
- Transaction modelling

Portfolio companies

- Audit
- Tax structuring and compliance
- Financial reporting
- IT implementation

- Acquisition/disposal advisory
- Restructuring advisory

Focused on the lifecycle of a private equity investment



Pre-close:

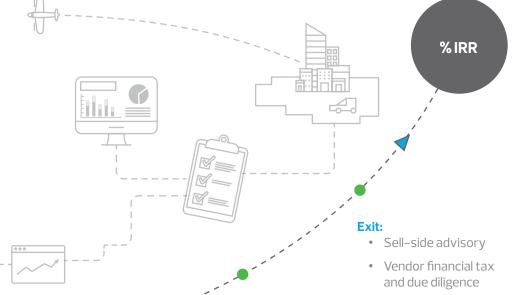
- Financial and tax due diligence
- IT and operational due diligence
- Origination and buy-side advisor
- Tax structuring

Post-close:

- Acquisition support for buy and build strategies
- Risk and corporate governance
- IT systems and control review and testing
- Tax efficient employee participation and reward
- Completion accounts
- Tax compliance and post deal implementation

Business improvement:

- 100 day operation and integration
- Statutory and open balance sheet audit
- Finance transformation and optimisation
- Business process operational improvement
- ERP/CRM implementation
- Buy and build aquisitions



Exit readiness:

- · Assessment of trade. secondary PE or IPO route
- Pre-sale corporate and personal tax planning
- IPO readiness and reporting accounting
- Business valuation

Transaction services offering tailored to private equity

We provide a full range of advisory services, from M&A lead advisory, due diligence and technical services such as tax and financial modelling. Our corporate finance team is a significant force in the mid market.

M&A and private equity

- Clients range from private companies to large plcs
- Detailed buyer research and analysis
- Packaging and presentation
- Leading negotiations
- Project management

Transaction tax

- Tax integrated into all corporate finance offerings
- Tax hub specialist tax team
- Corporate structuring
- Shareholder planning
- Tax clearances
- VAT and employment taxes

Financial modelling

- Model building, consultancy and review/analytical evaluation
- Wide experience of building transaction models for acquisitions
- Operational models for divestments and spin offs

Due diligence

- Financial, taxation, information technology, human resources and environmental due diligence
- Advising both buyers and sellers
- Sale and purchase agreements
- Deal mechanisms



We know and understand the deal making community.



We have around 10 partners and a further 300+ professional staff nationally, who will provide a hands-on senior led service.



Comprehensive range of services for our corporate finance clients.



Mid market focus — every transaction is important to us.



In depth knowledge of the market — including buyers for any disposals and targets for future acquisitions.



Global reach.

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